



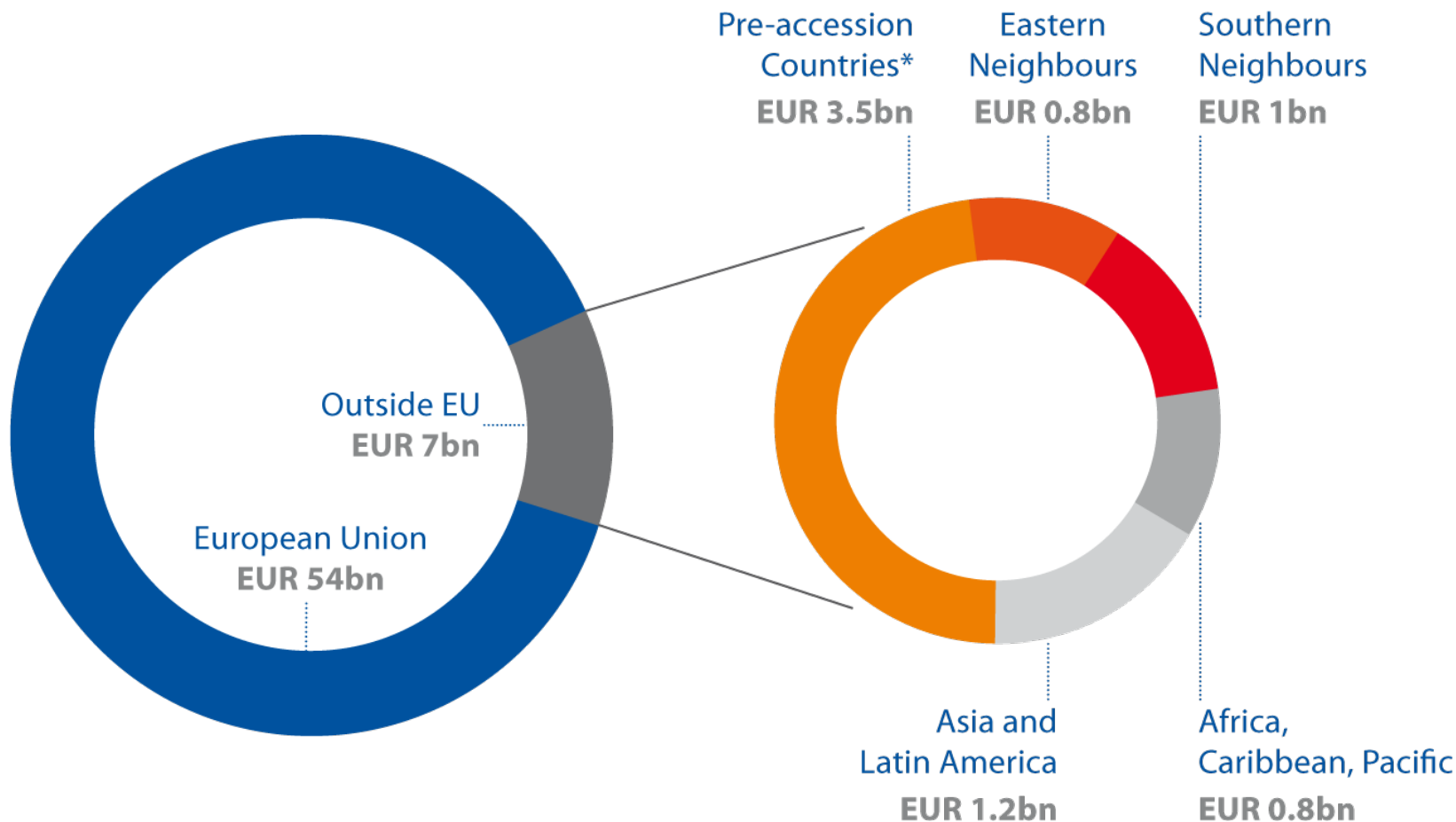
Annual Press Conference

Werner Hoyer
EIB Group President

- 16 February 2012 -



Lending (signatures) in 2011: EUR 61bn



Pre-accession Countries include:

Candidate Countries: Croatia, Iceland, the Former Yugoslav Republic of Macedonia, Montenegro and Turkey.
 Potential Candidate Countries: Albania, Bosnia and Herzegovina, Kosovo, Serbia.

LENDING

- Loans
- But also:
- Guarantees
 - Equity participation

BLENDING

- Combining EIB loans and EU grants
- Leveraging EU and Member States budget resources

ADVISING

- Strong in-house expertise
- Technical and financial advice
- Technical assistance initiatives

Attracting **FUNDING** for long-term growth



- SMEs provide 80% of new jobs in the EU
- EIB Group provided EUR 13bn of finance to 120 000 SMEs



- EIB lent EUR 10bn for innovation, education and ICT
- Through risk-sharing instruments, innovative ideas turn into business reality



- Balanced development strengthens the fabric of the Union
- EUR 20bn of cohesion financing for 74 regions in Europe

Growth & jobs: Building Europe's infrastructure

- EUR 9bn for EU transport networks
- Favouring rail over roads
- Almost a third of financing achieved through private public partnerships - PPPs



Climate Action: Favouring renewables and energy efficiency



- Financing the installation of over 4000 mega watts of wind and solar plants, to power over 2 million households
- EUR 7bn for renewables and energy efficiency

- **Strongly capitalised**

- Subscribed capital is EUR 232.4bn
- Capital Adequacy Ratio of 24.9%

- **Stable earnings**

- Net result increased to EUR 2.3bn (2011) from 2.1bn (2010)
- Consistently strengthening own funds: EUR 42.5bn

- **High quality Loan Book**

- Impaired loans at 0.1% of total loan portfolio
- Conservative risk management

- **Triple A rated by Moody's, S&P and Fitch**

*2011 data is unaudited and
therefore provisional*

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- **Spur EU growth & jobs**
 - Special effort for SME financing
 - Explore options to leverage EU budget funds
 - **Deliver on Climate Action**
 - **Support to EU policies beyond its borders**
 - Focus on Pre-accession and Neighbours



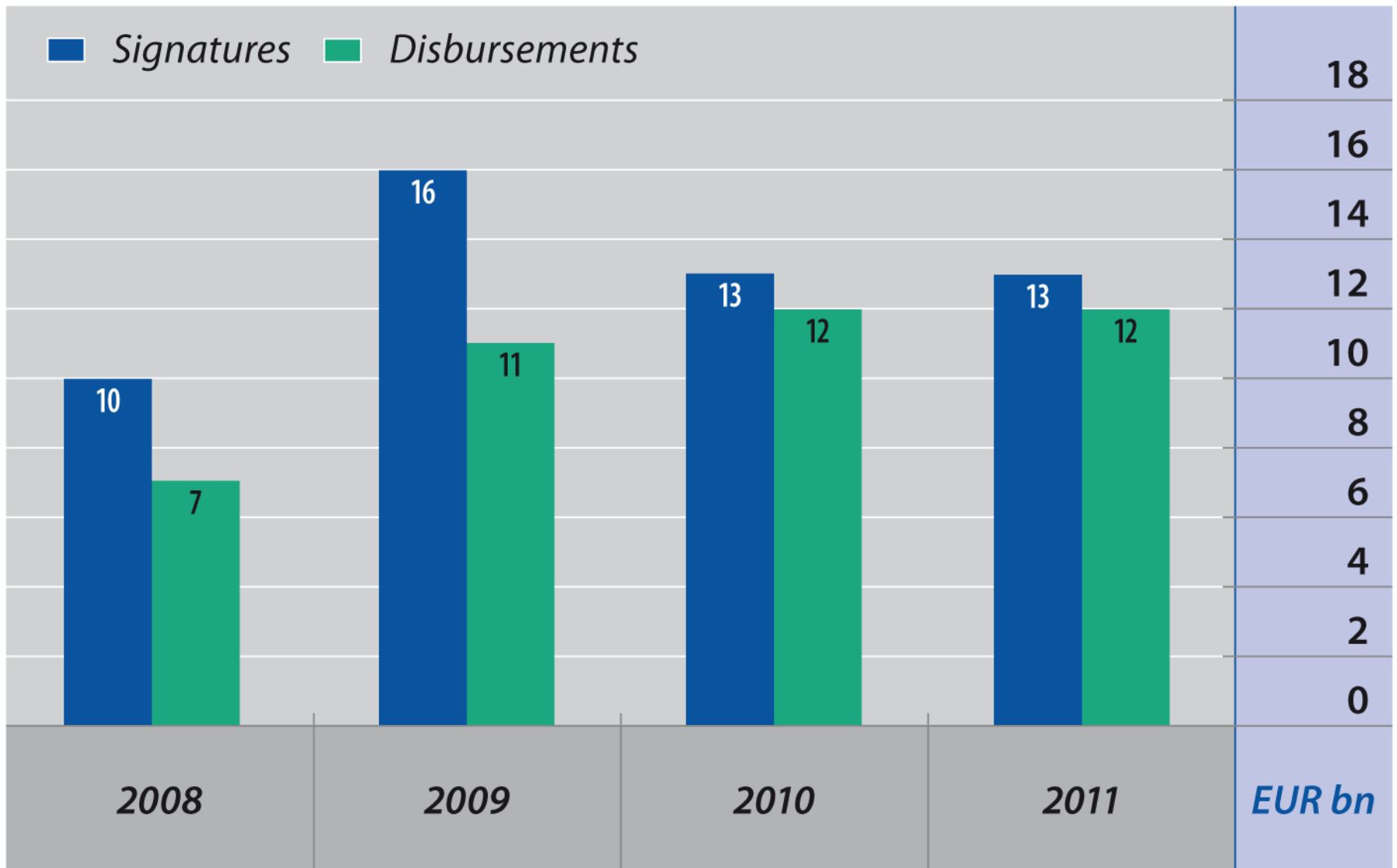
Thank you



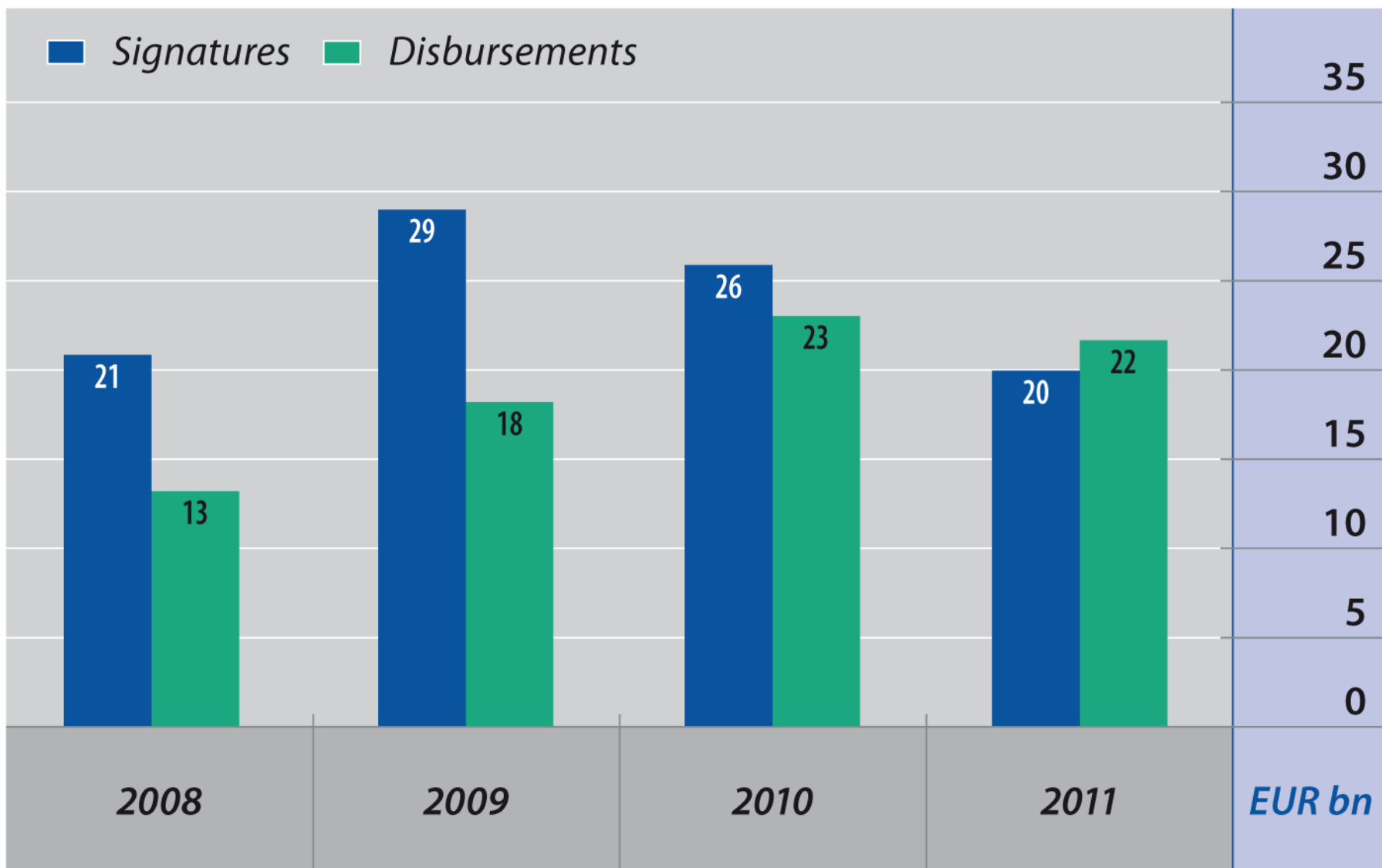
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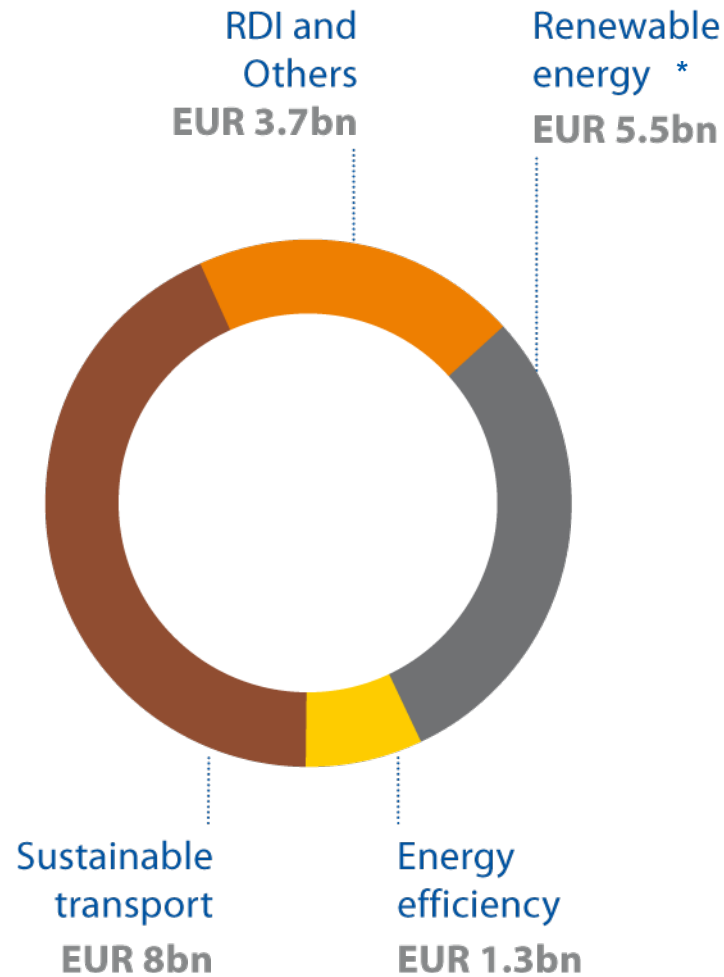
Additional slides

- 16 February 2012 -

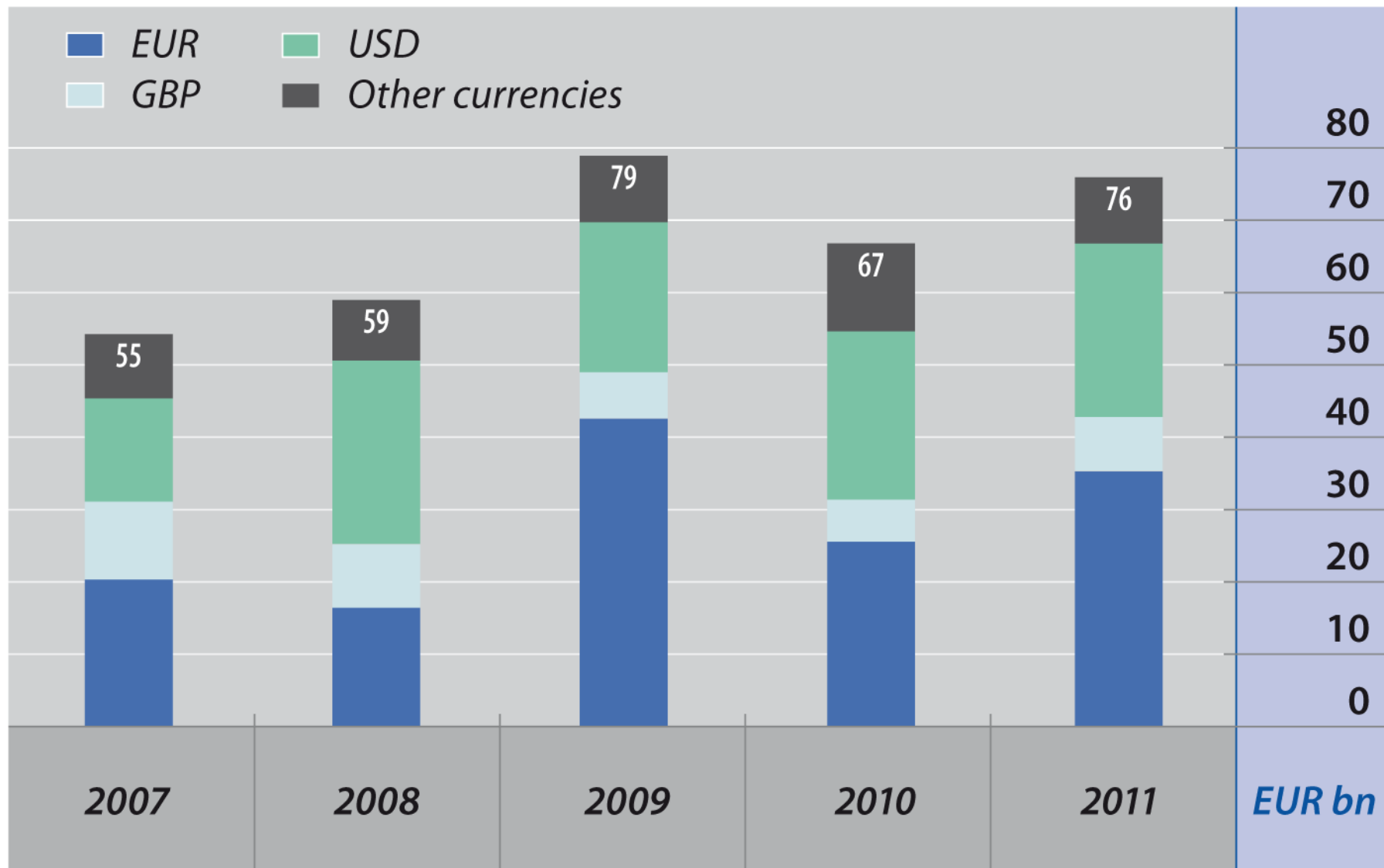


Cohesion: Regional development lending (in EU countries)





Renewable energy, EUR 5.5bn of which EUR 1.7bn for Wind and EUR 819m for Solar



Consistently strong results

EUR 17bn over last 10 years

