EUROPEAN FUND FOR STRATEGIC INVESTMENTS

STEERING BOARD

Minutes of the Meeting held on 18 February 2016
Questions concerning this note should be referred to
EFSI Secretariat Tel: +352 4379 82130 - Email address: EFSISecretariat@eib.org
EFSI STEERING BOARD – MEETING 10/2016

Minutes of the meeting held at the EIB Offices in Luxembourg on Thursday, 18 February 2016

Those attending:

Steering Board members:

Mr G. Thomas (EC) – Chairperson
Mr B. Angel (EC)
Mr A. Fayolle (EIB)
Ms I. Schwimann (EC) – via videoconference

Steering Board alternate members:

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Experts:

Ms S. Valtonen (EC)
Mr W. Molterer (EFSI Managing Director) – for item 4
Ms I. Tsanova (EFSI Deputy Managing Director) – for item 4
Mr C. Kuhn (EIB) – for items 5 and 6
Mr Timo Välilä (EIB) – for item 7
Mr G. Weiers (EIB) – for item 7

EFSI Secretariat:

Ms K. Kaszasova (EIB)
Ms W. Coulson (EIB)
The EFSI Secretariat declared the meeting open at 14.30 on 18 February 2016.

1. **Quorum**

It was recorded that there was a quorum.

2. **Approval of the agenda**

The agenda was approved without comments.

3. **FOR DECISION**

   **Approval of the minutes of the meeting on 28 January 2016 (PV SB/09/2016)**

The draft minutes of the 9th Steering Board meeting, held on 28 January 2016 at the EIB Offices in Luxembourg were approved with minor modifications.

4. **FOR DISCUSSION**

   **Report on Warehousing and EFSI operations by the EFSI Managing Director**

EFSI Managing Director presented EFSI operations, including warehousing operations from 2015. During a discussion, the Steering Board members welcomed the good progress made and recommended that certain additional information is included in future reporting: (a) report separately approved and signed operations, (b) report on disbursements for each operation and (c) report on the RDI component of all operations. The Steering Board discussed also issues relating to the specificity in reporting cross border operations. Finally the Steering Board exchanged views with the EFSI Managing Director and deputy Managing Director on the activities of the Advisory Hub, the EIF SME Window activities and the guidance preparation by the Commission for joint EFSI/ESIF operations.

The Steering Board and EFSI Managing Director jointly agreed that the aforementioned points will be reflected in next quarter’s presentation on EFSI operations.

5. **FOR DISCUSSION**

   **Rules applicable to operations with Investment Platforms and National Promotional Banks or Institutions (document 09/2016)**

The Steering Board discussed the document that had been the subject of extensive consultations between EIB and EC services.

The Steering Board approved this document that set-up rules applicable to EFSI operations with Investment Platforms and National Promotional Banks or Institutions.
6. **FOR DISCUSSION**

**Equity Strategy under EFSI**

Mr Kuhn presented an outline of an EFSI Equity Strategy as developed by the EIB. He summarised the full range of current activities in the quasi-equity and equity area, presented an analysis of the perceived market gaps and set out a step by step approach to develop new products and activities in the area primarily using EFSI. The EIB approach includes: (a) investments in equity infrastructure funds, (b) investments in equity funds targeting SMEs and midcaps, (c) activate and passive co-investments directly into projects and SMEs/ midcaps and (d) potentially direct equity participations.

The Steering Board members noted that this is a first orientation debate without prior consultations between EIB and EC services. The Steering Board highlighted the need for any proposal to be accompanied by a fully-fledged market analysis, to target high value added operations, to avoid crowding out of private investors and to ensure a clear division of responsibilities between EIB and EIF within the EIB Group. The Steering Board will re-discuss the Equity Strategy at a next meeting.

7. **FOR INFORMATION**

**Presentation on Macro-Economic indicators**

Mr Välilä and Mr Weiers presented an overview of the EFSI Scoreboard, focusing on the 4th Pillar, consisting of complementary Macro-economic and Sector-specific indicators. The Steering Board members discussed an availability and reliability of several sources of information for calculation of indicators.

The Steering Board welcomed the 4th Pillar as an important tool for the EFSI Investment Committee decision making process.

8. **FOR DISCUSSION**

**Stakeholders Consultation on the orientation and implementation of the EFSI Investment Policy**

The Steering Board members discussed the salient features of the proposed stakeholders’ consultation. The Steering Board concluded that a document should be prepared to reflect the discussion, notably in terms of the definition of stakeholders as well as of the scope and the process of consultations.

9. **Date for the next Steering Board meeting**

The Steering Board decided to convene its next meeting in the EIB offices in Brussels, on Monday 14 March 2016, at 15:00.
10. Any other business

The Steering Board members discussed the cross border operations and their impact on KPIs calculation. The Steering Board also agreed the tentative agenda for next meeting.

The Chairperson declared the meeting closed at 16:50.
Schedule A

Decisions taken by the Steering Board (Meeting 10/2016)

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<th>Agenda Item</th>
<th>Description</th>
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<td>3</td>
<td>Minutes of the meeting held on 28 January 2016</td>
<td>The Steering Board unanimously approved the minutes with minor changes.</td>
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<tr>
<td>5</td>
<td>Rules applicable to operations with Investment Platforms and National</td>
<td>The Steering Board unanimously approved this document.</td>
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<td></td>
<td>Promotional Banks or Institutions (document 09/2016)</td>
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