

## Conference format

The conference will be **interactive**. After the opening session, which will provide a broad outline of the topics to be discussed, each session will be introduced by the conference chair and the panel will then comment briefly on the subject.

The conference languages will be English, French and Arabic with simultaneous interpretation throughout.

Discussion documents prepared by the speakers will be posted on the FEMIP conference website ([www.eib.org/projects/events/9th-femip-conference-casablanca.htm](http://www.eib.org/projects/events/9th-femip-conference-casablanca.htm)) and may be consulted after the conference.

## Contact

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### Conference venue

Sheraton Casablanca Hotel & Towers  
100 Avenue des F.A.R.  
2000 Casablanca  
☎ (212) (522) 439494



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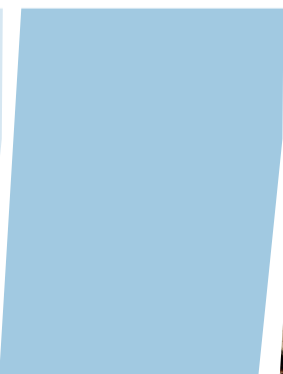
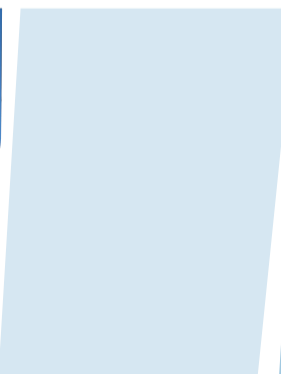
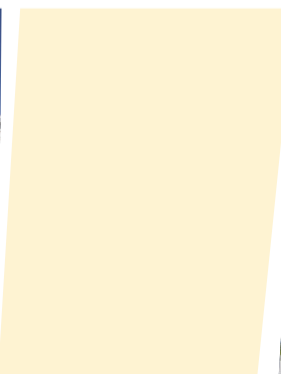
## Programme



# 9<sup>th</sup> FEMIP Conference

30 May 2011 – Sheraton Casablanca Hotel & Towers

European Investment Bank • European Investment Bank • European Investment Bank • European Investment Bank • European Investment Bank • European Investment Bank • European Investment Bank



Mediterranean Infrastructure Challenges:  
The Potential of Public-Private Partnerships

# 9<sup>th</sup> FEMIP Conference

30 May 2011 – Sheraton Casablanca Hotel & Towers



## Programme

The Conference will be Chaired by Nazanine Moshiri, Presenter and Correspondent for Al Jazeera English.

8:00-9:00 **Registration and welcome coffee**

9:00-10:15 **Opening Ceremony**

- **Salaheddine Mezouar**, Minister of Economy and Finance, Morocco
- **Philippe de Fontaine Vive**, Vice-President, European Investment Bank
- **Lino Cardarelli**, Senior Deputy Secretary General, Secretariat of the Union for the Mediterranean
- **Murat Yalçintas**, President, Association of the Mediterranean Chambers of Commerce and Industry (ASCAME)

10:15-10:45 **Presentation of the main results of EIB's new regional study on PPPs in the Mediterranean**

**Claudio Cortese**, Deputy Director General, Directorate for operations outside the EU and Candidate Countries, European Investment Bank  
**Nick Jennett**, Head of the European PPP Expertise Center (EPEC)

10:45-11:15 **Coffee Break**

11:15-12:30 **Session 1 – Success stories & lessons from experience**

Keynote Speaker: **Jelloul Ayed\***, Minister of Finance, Tunisia

- Speakers:
- **Ahmed Kamel**, General Manager – Contracts and Risks Department, PPP Central Unit, Ministry of Finance, Egypt
  - **Saïd Elhadi**, President of the Supervisory Board, Tanger Mediterranean Special Agency, Morocco
  - **Bassam Saleh**, Assistant Secretary General for Technical Affairs and WAJ Disi Project Manager, Ministry of Water and Irrigation, Jordan
  - **Moncef Cheikh-Rouhou**, Professor of International Finance, France

**Questions & Answers**

12:30-14:00 **Buffet lunch**

A speech will be delivered by a Minister from a Mediterranean Partner Country

14:00-15:30 **Session 2 – Drivers of success: legal and institutional aspects of PPP's**

Keynote Speaker: **Mohammad Abu Hammour\***, Minister of Finance, Hashemite Kingdom of Jordan

- Speakers:
- **Ziad Hayek**, Secretary General, Higher Council for Privatization, Lebanon
  - **Ed Farquharson**, Head of International, Infrastructure UK, HM Treasury, United Kingdom
  - **Mohamed Samir Tazi**, Head, Public Enterprises & Privatization, Ministry of Finance, Morocco
  - **Adrian Creed**, Partner, International Department, Trowers & Hamlins, United Arab Emirates

**Questions & Answers**

15:30-16:00 **Coffee Break**

16:00-17:30 **Session 3 - Improving the financial attractiveness for PPP's**

Keynote Speaker: **Franco Bassanini**, Chairman of Cassa Depositi e Prestiti, Italy and Chairman of the Investment Board of the Equity Fund Inframed

- Speakers:
- **Nasser Saidi\***, Chief Economist, Dubai International Financial Centre, Dubai
  - **Jose Luis Irigoyen**, Director, Department of Transport, Water and Information Communication Technology, World Bank
  - **Romain Talagrand**, Head of Power for Europe, the Middle East and Africa, Project Finance, BNP Paribas, France
  - **Vicente Jorro**, Structured Finance Director, Abengoa Bio-Energy, Spain

**Questions & Answers**

17:30-18:00 **Conclusions & Way Forward (Ministerial meeting)**

**Philippe de Fontaine Vive**, Vice-President, European Investment Bank  
**Salaheddine Mezouar**, Minister of Economy and Finance, Morocco

The Conference will conclude with the adoption of a joint statement on Public-Private Partnerships in the Mediterranean region.

18:00-20:00 **Cocktail reception**

Co-hosted by **Philippe de Fontaine Vive**, Vice-President of the European Investment Bank and **Marc Teyssier d'Orfeuille**, Head, Club PPP MedAfrique, France; in the presence of **Fathallah Oualalou**, Mayor of the city of Rabat, Morocco

## Questions & Answers

Session 1 will focus on participants' practical experience in structuring PPP's in their respective countries, providing real life examples and drawing conclusions from such case studies. During this session, participants will also be invited to provide their views on the impact of recent transformations in the region on certain PPP prospects.

The legal & institutional frameworks are critical for a successful PPP and Mediterranean partner countries are faced with several dilemmas: how to ensure an institutional framework that is flexible and effective; how to provide such institutions with adequate capacity to follow up PPPs; what is the optimal PPP programme and pipeline of projects for each country; does the legal framework provide clear guiding principles; are dispute resolution and arbitration provisions adequate; how to ensure that there is a clear procurement process; and how to design contracts that best allocate risks amongst partners.

This session will address various challenges for PPP financing: fostering the development of local financial markets, encouraging support from international financial institutions to supplement domestic and foreign commercial bank funding; ensuring the most adequate payment mechanisms in terms appropriate to the type of project; efficient distribution of financial risks and providing adequate guarantees and security in project finance investments.

\* to be confirmed