



David Bateman is a Senior Managing Director and together with Johan Kampe co-head of the Harbert European Growth Capital Fund (HEGCF). David has more than 10 years of experience in technology lending and financing. Prior to joining HMC in January 2013, he and Johan co-founded Benefide, a firm focused on originating specialty debt transactions on a deal-by-deal basis, closing eight transactions over an 18 month period. From 2002-2011 David was with ETV Capital, one of the leading providers of European growth loans at the time, where he was responsible for originating investments and

served on the Board of the company. Prior to ETV David worked at Broadview International, where he spent 7 years originating and executing technology M&A and financing transactions. David earned a BA at Trinity College Dublin, a Diplomkaufmann from EAP-ESCP and a Masters in Finance at the London Business School.



Luca Colciago is a general partner at Kreos Capital. Over the past 11 years at Kreos, Luca has focused on executing transactions in the UK and continental Europe as well as participating in the management and execution of overall Kreos strategy. Prior to joining Kreos, Luca was a Director at Noble Group, where he led numerous hybrid credit/equity transactions for high-growth companies. While at Noble, he established the firm's presence in continental Europe and built a significant network of equity sponsors and led numerous transactions spanning a wide range of sectors. Before joining Noble, Luca was an Associate Director with GATX Capital in San

Francisco and London. He was involved in financing both healthcare and technology growth companies. Previously, Luca was part of the founding team of a fund management company in Zurich. Luca started his career in Luxembourg at Republic National Bank of New York. Luca has a degree in Business and Economics from Universita' Bocconi in Milan, Italy, and he also studied International Relations at ISPI. In addition, Luca holds an MBA from HEC School of Management, France, and the International Management Programme of New York University's Stern Graduate Business School. Luca is fluent in English, French and Italian.



James Downing is a Director of Venture Capital Services at Silicon Valley Bank's UK Branch. With over 15 years of banking experience, James has a strong background in financial services for technology businesses, having devoted much of his career to the innovation sector.

In his role with Silicon Valley Bank, James is responsible for building relationships with institutional Venture Capital funds across Europe and the US, working with them on their portfolio companies and helping them to access SVB's global platform. He also explores interesting new markets for the bank.

Prior to joining SVB, James served as a director at Barclays Bank where he focused on portfolio management and debt origination for businesses in the technology, media and telecommunications sector.

James is a keen cyclist, and spends many weekends whizzing around the English countryside. He's also a regular gym goer, a keen but very average golfer, and will try his hand at more or less any sport involving a ball or racquet.

James loves to cook and has an unfilled ambition to appear on Masterchef. He also enjoys gaming, learning languages and travelling to exotic countries. In his remaining spare time, he works as a mentor for startups, helping to position them as they look to grow their ideas into successful businesses.



Stephanie Heller is a managing partner and co-founder at Bootstrap Europe, based in Zurich and London. Bootstrap focuses on investing in fast growing technology companies. The team at Bootstrap financed > 230 technology loans in Europe.

Stephanie also co-founded and sits on the board of a technology business Fractal-Labs, which uses machine learning in finance. She therefore has a front-row seat at the crossroads of two industries: technology & investing. Prior to Bootstrap, Stephanie founded The Real Economy Effect (TREE) to help family offices manage their private

equity investments. TREE managed a portfolio of c. \$350M in more than 30 private equity investments. Prior to starting TREE, Stephanie was responsible for the private equity assets of Cape Capital AG, a multi-asset manager and family office based in Zurich, who invest directly in companies, from start-ups to mature businesses. Stephanie also worked in the London based industrial M&A team of Deutsche Bank, where she specialized in acquisitions, IPO, leveraged transactions. She held positions within the credit risk rating team of Calyon in Paris, and on emerging market transactions at DIB out of Dubai.

Stephanie is originally from France and graduated from HEC Business School in Paris where she majored in Finance, studied Business Law at Universität St Gallen Management School's, and of Lycée Louis Le Grand Preparatory School. Stephanie is fluent in French, English and German.



Hristo Stoykov is the Head of Growth Capital and Innovation Finance Division within the European Investment Bank (EIB). For the last five years, he has been leading the development and deployment across Europe of EIB's direct venture debt product. At present, Hristo oversees all venture debt operations of the EIB as well as various equity co-investment products deployed in partnership with private funds and strategic investors. Hristo's team invests between EUR 500m and EUR 1.0bn per annum in innovative, venture-backed business across Europe. Prior to joining the EIB, he worked in leveraged finance and capital market positions in Europe and North America.