

Aligning with the Paris agreement : The need for a long-term sustainable impact strategy



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Schneider Electric leading the digital transformation of energy management and automation

Key figures for 2018

5% of revenues devoted to R&D

€26 billion

2018 revenues

42%

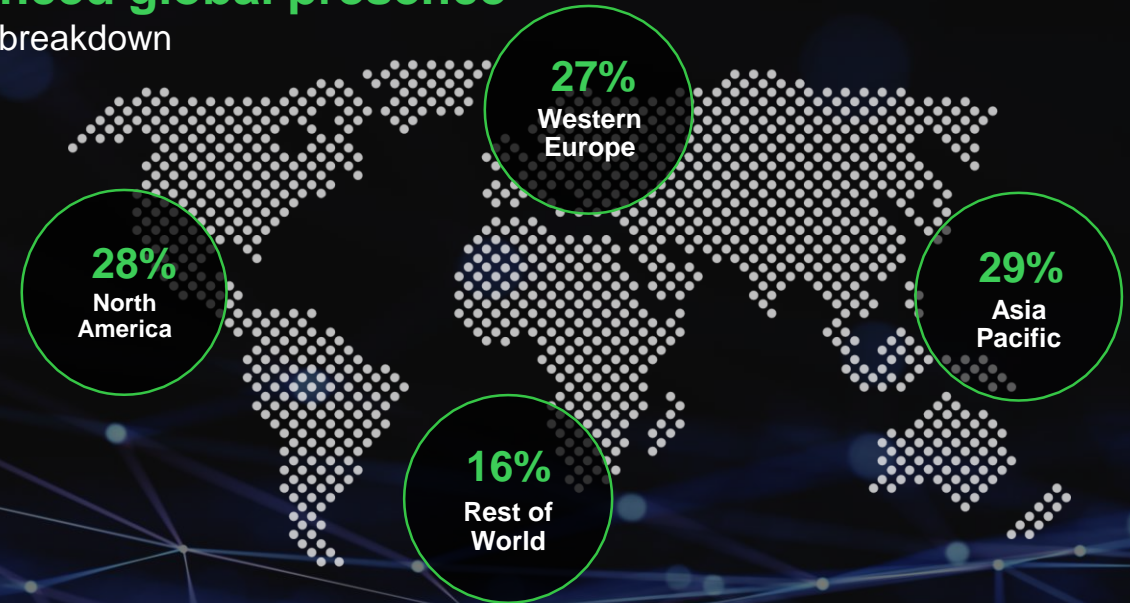
of revenues in new economies

137,000+

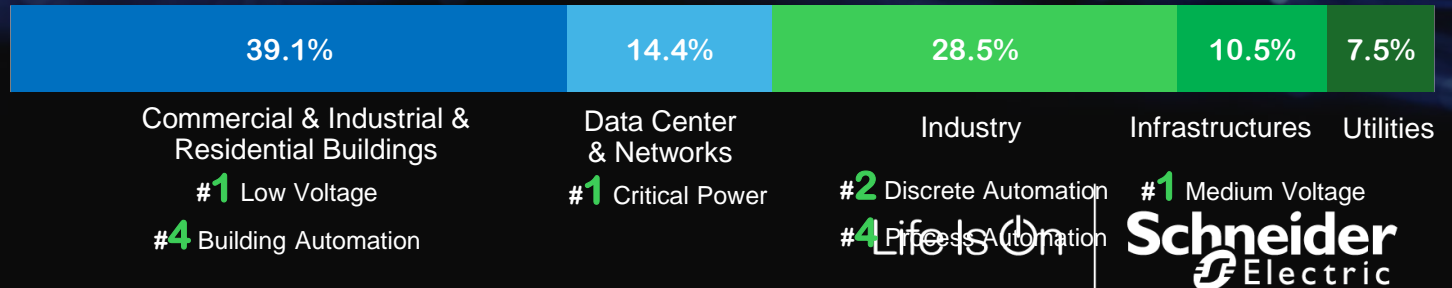
Employees in over 100 countries

A well-balanced global presence

2018 Revenues breakdown

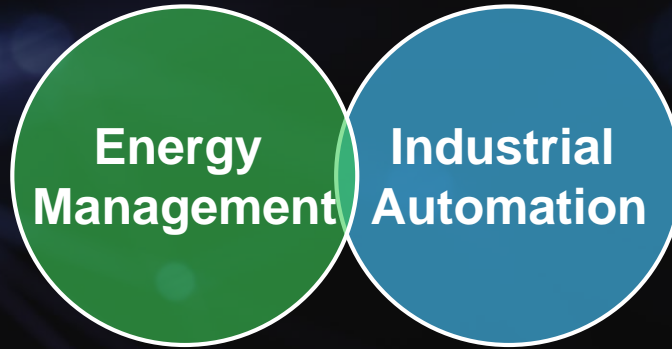


Four End Markets



Our unique positioning: Energy and automation digital solutions for energy transformation and industrial upgrading

Energy transformation



Industrial upgrading

Delivering significant customer benefits...

Energy efficiency
Up to

~65%

(Average 30%)

Productivity
Up to

-50%

CapEx (integration)

Reliability and safety
Up to

50%

fewer incidents

Sustainability
Aiming at

0

carbon emissions

Serving 4 end-markets:

Buildings

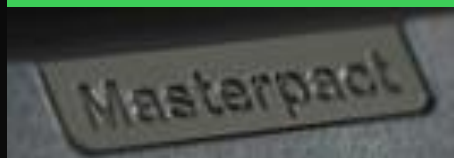
Data Centers

Infrastructure

Industry

Schneider Sustainability Impact scorecard impacts variable pay of thousands of managers

Climate



120 million metric tons saved CO₂ on our customers' end thanks to our EcoStruxure offers

80% renewable electricity

10% CO₂ efficiency in transportation

25% increase in turnover for our Energy & Sustainability Services

Circular Economy



75% of sales under our new Green Premium program

200 sites labelled towards zero waste to landfill

100% cardboard and pallets for transport packing from recycled or certified sources

100,000 metric tons of avoided primary resource consumption through EcoFit™, recycling and take-back programs

Health & Equity



90% of employees have access to a comprehensive well-being at work program

70% scored in our Employee Engagement Index

1 medical incident per million hours worked

100% of employees are working in countries that have fully deployed our Family Leave policy

100% of workers received 12 hours of learning in the year with 30% digital learning

90% of white collars have individual development plans

95% of employees are working in countries with commitment and process in place to achieve gender pay equity

Ethics



5 pts/100 increase in average score of ISO26000 assessment for our strategic suppliers

300 suppliers under Human Rights & Environment vigilance received specific on-site assessment

100% of sales, procurement, and finance employees trained every year on anti-corruption

Development



350,000 underprivileged people trained in energy management

x4 turnover of our Access to Energy program

12,000 volunteering days thanks to our VolunteerIn global platform

DEMONSTRATING THAT... 'MORE SCHNEIDER IS A BETTER CLIMATE'

measuring the positive CO₂ impact of our offers for our customers

120 Mtons CO₂
saved through
from 2018 to 2020 our offers

51 Mtons CO₂
in 2018

Annual CO₂ emissions of:



6,4 M people in EU



New York City

Annual CO₂ sequestered by:



24 M hectares
of US forest

Equivalent to
UK surface



1. A growing need from **customers** and **investors**
2. The current lack of CO₂ standardization delivers unclear messages : **Schneider Electric aims to share a robust methodology** applicable to the capital goods and consumer durable sectors and set a **standard.**
3. A new CO₂ methodology to demonstrate the **positive CO₂ impact** of our products for customers

Life Is On

Schneider
Electric