Sustainable Portfolio Management
Sustainability pays back
2019, June 3
WE ARE AN ADVANCED MATERIALS AND Specialty Chemicals company

- 2018 underlying results
- Including the Polyamide business that has been accounted for in discontinued operations
- All sites at Solvay’ operational control

- 24,500 employees
- 62 countries
- 115 industrial sites
- 21 major R&I centers
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- 62 countries
- 115 industrial sites
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- €10.3bn net sales
- €2.2bn EBITDA
- -24% over 3 years Greenhouse gas emission intensity
- 50% sustainable solutions
- New objective: Reduce our Greenhouse gas absolute emission by 1 million tons by 2025

- 21 major R&I centers
- -30% over 3 years occupational accidents at Group sites
- 50% sustainable solutions
- Group net sales

Solvay Contribution to EIB workshop, Brussels, 2019 June 4
Redefining Value **Overview**

**Building on existing business processes to help companies provide decision-useful information to the financial system**

- Help companies measure and manage **risk**, gain **competitive advantage** and seize new **opportunities**

- Enable them to **better understand** ESG information and use it to inform **business decision-making** and **external disclosure**

- By building **collaborations** and developing **tools, guidance, case studies, engagement** and **education opportunities**
Redefining Value Vision

WBCSD’s Redefining Value Program works with business to improve decision-making and external disclosure which will transform the financial system to reward the most sustainable companies.
INTEGRATING SUSTAINABILITY INTO DECISION-MAKING DRIVES SUPERIOR FINANCIAL VALUE GROWTH

Quantitative assessment: 19 impact indicators including energy and water efficiency, land use...

High Risk

Low Risk

Operations vulnerability

% Group sales

2018

2025

50%

43%

7%

Market alignment

Solutions

Neutral

Challenges

Sustainability in Decision Making...

- M&A
- Capex
- Innovation
- Commercial & Marketing Excellence

... Offsets Increasingly Higher Sustainability Standards

Qualitative assessment: 60 questions on social and environmental topics including human health, renewable energy, recyclability, waste supply chain

- 100% product portfolio is future proofed
- 50% revenue delivers on social and environmental unmet needs (Sustainable Solutions 2018 results)
- 30% revenue delivers on circular economy requirements
- 3% growth, year-to-year, for Sustainable Solutions

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Shaping a new business landscape
WITH THE SUSTAINABLE PORTFOLIO MANAGEMENT