All statements in this communication, other than those relating to historical facts, are “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements and projections are not guarantees of future performance and are subject to a number of assumptions, risks, projections and uncertainties, many of which are beyond our control, which could cause actual results to differ materially from such statements or projections. Important factors that could cause actual results to differ materially from our expectations include, among others: loss or impairment of business licenses or mining permits or concessions; natural disasters; failure to raise the water level in evaporation Pond 5 in the Dead Sea; accidents or disruptions at our seaport shipping facilities or regulatory restrictions affecting our ability to export our products overseas; labor disputes, slowdowns and strikes involving our employees; currency rate fluctuations; rising interest rates; general market, political or economic conditions in the countries in which we operate; changes in shipping and energy costs; pension and health insurance liabilities; price increases or shortages with respect to our principal raw materials; volatility of supply and demand and the impact of competition; changes to laws or regulations (including environmental protection and safety and tax laws or regulations), or the application or interpretation of such laws or regulations; government examinations or investigations; the difference between actual reserves and our reserve estimates; failure to integrate or realize expected benefits from acquisitions and joint ventures; volatility or crises in the financial markets; cyclicality of our businesses; changes in demand for our fertilizer products due to a decline in agricultural product prices, lack of available credit, weather conditions, government policies or other factors beyond our control; decreases in demand for bromine-based products and other industrial products; litigation, arbitration and regulatory proceedings; and war or acts of terror. We caution you that the above list of important factors is not comprehensive. We refer you to filings that we have made and will make with the TASE and the U.S. SEC, including under “Risk Factors” in our Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission on March 20, 2015. Forward-looking statements and projections represent our views and are given only as of the date of this communication and we disclaim any obligation to update or revise them, whether as a result of new information, future events or otherwise, except as required by law.

All information included in this document speaks only as of the date on which it is made, and we do not undertake any obligation to update such information afterwards.

Some of the market and industry information is based on independent industry publications or other publicly available information, while other information is based on internal studies. Although we believe that these independent sources and our internal data are reliable as of their respective dates, the information contained in them has not been independently verified and we can not assure you as to the accuracy or completeness of this information.
ICL at a Glance

Company Snapshot

- ICL is a leading global specialty minerals company that operates a unique integrated business model to fulfil essential needs in three key end markets: Agriculture, Engineered Materials and Processed Food.
- Utilizes sophisticated processing and product formulation technologies to produce downstream / value-added products.
- Operates low-cost, geographically advantaged assets.
- ~55% of production and more than 95% of sales outside of Israel.

Key Statistics (2)

**US$Bn**

- **Equity**: 3.0
- **Market Capitalization**: 5.7
- **Net Debt**: 3.2
- **Enterprise Value**: 8.9

Main Shareholders

<table>
<thead>
<tr>
<th></th>
<th>Israel Corp</th>
<th>PCS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>46.2%</strong></td>
<td>13.9%</td>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY2015</th>
<th>FY2014</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td>5.4</td>
<td>6.1</td>
</tr>
<tr>
<td><strong>Adj. EBITDA</strong></td>
<td>1.4</td>
<td>1.3</td>
</tr>
<tr>
<td><strong>% Margin</strong></td>
<td>25%</td>
<td>22%</td>
</tr>
</tbody>
</table>

Our Business Mix and End Markets (1)

- **End Markets** (Based on FY2015 Revenue)
  - Food: 56%
  - Engineered Materials: 31%
  - Agriculture (Bulk and Specialty Fertilizers): 11%
  - Other: 2%

- **Business Mix** (Based on FY2015 Adj. EBIT)
  - Fertilizers & Phosphates: 56%
  - Performance Products: 14%
  - Industrial Products: 14%

- **Fertilizers**: One of the world's largest producers of potash, phosphate-based fertilizers and specialty fertilizers.
- **Performance Products**: Produces, markets and sells a broad range of downstream phosphate-based food additives and advanced additives.
- **Industrial Products**: Extracts bromine and magnesium from the Dead Sea and produces and markets bromine, magnesium and phosphorus compounds.

1. Excludes adjusted EBITDA attributable to Other and eliminations; may not sum to 100% due to rounding.
2. Market data as of March 13, 2016; Net debt calculated as total debt less cash, cash equivalents and short term investments.
3. Including inter-company sales.
Our Mineral Asset base - Value Creation Through Continuous Improvements

**ICL Dead Sea**
- **Potash, Bromine, Magnesium**
  - Low cost in potash, the world’s lowest in bromine
  - Near-infinite reserve life – potash and bromine
  - Logistical advantages – stockpiling ability, geographical position
  - Increased production capability by ~10% through ongoing operational excellence
  - Labor reduction to contribute ~$30M from 2016

**ICL Iberia, ICL UK**
- **Potash Polysulphate™**
  - Logistical advantages, significant long term expansion opportunities
  - **ICL Iberia** to lower cost per tonne by ~€40 in 2020 vs. 2014
  - **ICL UK** – Reduce labor and cease potash production by end-2018
  - **Polysulphate™** – produce 1 million tonnes and double operating income with margins over 30% by 2020

**ICL Rotem**
- **Phosphate**
  - Integrated value chain highly biased towards value added specialties
  - Successful efficiency and operational excellence plan executed at Rotem

**YPH JV**
- **Phosphate**
  - YPH JV secures long-term reserves, expand business model into Asia and improves costs through synergies
  - Transition to specialties to improve revenue and margins
Integrated Value Chains Provide Significant Synergies

**Source**

- Elemental Phosphorus
- PCL3
- POCl3
- Phosphate Rock
- Polysulphate™
- Carnallite
- End Brine
- Magnesium Chloride Solution
- Magnesia Products (MgO)
- Magnesium Chloride
- Sylvanite

**Raw Materials**

- Fertilize Grade Phosphoric Acid
- Food Grade Phosphoric Acid
- Special Grade Acid
- Potash
- Salt (NaCl)
- Crude Magnesium
- Chlorine
- Elemental Bromine
- Salt (NaCl)
- Potash
- Phosphate Salts

**Major Intermediate & Finished Products**

- Phosphorus (Penta) Sulfide
- Food Additives
- Wildfire Extinguishers
- Phosphate Fertilizers
- Compound Fertilizers
- Specialty Fertilizers
- Pure Magnesium
- Magnesium Alloys
- Bromine Compounds
- Chlorine based Biocides
- OPFRs & Others
- DSM
- Product Sold

**Location Flags**

- Israel
- Brazil
- United Kingdom
- Spain
- United States
- China
Improving Our Commodity-Specialty Balance

**Sales**

- **2014**
  - Specialty: 54%
  - Commodity: 46%

- **2020**
  - Specialty: 63%
  - Commodity: 37%

**Adjusted Targeted Operating Income**

- **2014**
  - Specialty: 35%
  - Commodity: 65%

- **2020**
  - Specialty: 49%
  - Commodity: 51%
R&D investments in ICL

2016
FTE's 446

ISRAEL; 274; 62%
EUROPE; 94; 21%
USA; 55; 12%
ROW; 2; 0%
CHINA; 21; 5%
Main “on-going” initiatives

**Agro**
- Control/slow release degradable fertilizer
- Big Data analysis for remote control fertigation systems & soil analysis
- PolySulphate (new fertilizer) uses in Agro crops

**Food**
- Vegetative proteins (chickpea.....)
- Whey Protein Back Integration and other paths of functional food

**Engineered Materials**
- Thermic Energy storage by molten salts (~700°C)
- Electricity Energy Storage batteries based Bromine (mainly for Long Duration or Micro Grid)
Revenues expected from the launch of new products

Breakdown of New Product Sales by Segment (ex.defensive sales) - 2015

- ICL IP, 48, 36%
- ICL PP, 47, 37%
- ICLF, 35, 27%

New Products in ICL Group

Breakdown of New Product Sales by Category - 2015

- A 47%
- B 17%
- C 16%
- D 20%

A-Proprietary products
B-"Me too" products
C-New applications for existing products
D-New blends/mixtures of existing products
Energy Storage Success Story

Bromine based Flow Batteries

- One of the top 6 promising technologies that can bring energy innovation
- Very useful for large industry
- The rechargeable electrolyte liquid could last for 20 years

ICL Added Value

- wide range of unique efficient products
- Dedicated electrochemical research facilities
- ICL is involved in energy storage demonstration projects
Powered by ICL:

- **Samruk-Energy utility**: Addresses Energy Sustainability
- **Israel Chemicals facility**: Addresses Energy Affordability
- **Marine Corps Air Station microgrid**: Addresses Energy Security
  - Demand charge reduction
  - Energy security for critical facilities
In 2009 ICL signed EUR 100m loan agreement with the bank, main terms of the loan:

- Maturity – 5 Years
- Draw down period – 12 Month
- Documentation – Broadly the same as with other banks, with specific elements of the financed projects.
Thank you