



Opportunities For UK Businesses Through The International Development Work Of The European Investment Bank

Programme

09:00-09:30 **Registration & welcome coffee**

Opening Remarks

09:30-10:00

- **David Kennedy**, Director General for Economic Development, DFID
- **Sabine Platteuw**, Director Benelux and EU Aid Funded Projects in UKREP, UKTI
- **Jonathan Taylor**, Vice President, EIB

10:00-10:45

Presentation of EIB operations and objectives outside the EU

- **Jean-Christophe Laloux**, Director General, Deputy Head of Operations, EIB

10:45-11:15

Coffee break

11:15-12:15

Investment opportunities and financing with the EIB

- **Flavia Palanza**, Director Facility for Euro-Mediterranean Investment & Partnership, EIB
- **Robert Schofield**, Head of Division, West Africa, Sahel and Caribbean, EIB

12:15-13:15

Advisory services through the EIB

- **Joyce Liyan**, Head of the Policy and Business Development Unit, EIB

EIB procurement for consultancy contracts

- **Stefan Kerpen**, Head of Technical Assistance Unit, EIB

13:15-14:30

Networking lunch

14:30-16:30

Business-to-business networking and the opportunity for one-to-one meetings with representatives from UKTI, EIB and DFID