EIB Finance for Investment in Spain

Investment and Investment Finance
Conference of Banco de España and EIB

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EIB Group Priorities

EUR 83.8bn total financing in 2016 expected to mobilise
EUR 280bn investment

SMEs + Midcaps
EUR 33.6bn
300,000 companies with 4.4m employees

Infrastructure
EUR 19.7bn
Benefits for 55 million people

Climate & Environment
EUR 16.9bn
Safer drinking water for 25m people
Leader in climate finance

Innovation
EUR 13.5bn
11 m high speed digital connections
EIB Group Activity in Spain 2016

- Long-term debt
- Risk sharing
- Subordinated loans
- Equity and quasi-equity

Investment projects
- Venture capital
- Guarantee
- Securitisation
- Growth finance

Joint financial instruments

112 # Operations
11.5 bn Signatures

- Long-time #1 beneficiary country of EIB financing
Adaptable EIB Response to Changing Market Demands

Continued targeted support to SME while growing the importance of infra, innovation and environment finance in line with Spain’s and EIB’s key priorities.

- Absence of major infra investment
- New RE regulation subdued investment

Support to growth-induced investment by access to finance constrained SME sector; reduction of fragmentation.
Support to Growth and Competitiveness via SME/MidCaps

Access to Finance
- Loans for SME/MidCaps (bank-intermediated)
- SME Initiative

EUR 8.1bn of finance for employment & growth in 2016 to 100k companies with 1.2m employees

With general financing gap of less concern by now, EIB support turns to focus on key growth and productivity factors for SME:

Innovation & Digitalisation
- Financing to SME/MidCaps for innovation & digitalisation projects

Specific sectors
- Agriculture
- Fleet renewal
- Buildings EE
- Climate projects
- Green shipping

Start-up & early growth
- FondICO
- VC fund investments
- Business angel co-investing
- Microfinance

Dedicated offer for MidCaps – but limited universe due to SME growth constraints

Internationalisation of SME
- Funding and guarantees for internationalisation of SME in collaboration with local players

MidCaps
- MidCap Programme Loan (EFSI)
- Innovation/RDI finance; advisory services
- Quasi-equity/venture debt
- Growth financing

Alternative Access to Finance
- Supply chain finance
- Leasing
Growing and Diverse Financing Support to RDI/Innovation

**Public Sector RDI**
- CDTI innovation loans
- Public RDI

**Banks**
- Own technological and digital innovation projects
- Innovation & Digitalisation of SME

**Corporate RDI/Innovation**
- Strong growth through EFSI
- New MidCap clients and repeat LargeCaps

**Constraints**
- Overall limited universe of MidCaps
- Project size for smaller companies
- Credit risk
EIB Support to Strategic Investments (EFSI)

Investment Plan for Europe

Finance for Investment
European Fund for Strategic Investments
Cooperation with National Promotional Banks

Investment Advice
European Investment Advisory Hub
European Investment Project Portal

Investment friendly environment
Improving the regulatory environment
Structural reforms

Aim: to mobilise at least €315 billion in investment across the EU

EFSI in Spain
Number of transactions
53
Approved EFSI financing
EUR 4.5bn
Expected investment related to EFSI
EUR 28.5bn

• #2 country in EFSI approvals and investment mobilised
EFSI Project Examples

Accessing local and cross-border investments in transport and infrastructure

Bilbao
- Financing amount: EUR 105m
- EFSI related finance: EUR 425m

Las Palmas bus rapid transit
- Cost-Generating capital to issue new bonds, to electrify or hybrid buses, and a number of new bus stops and stations, all of which will be supported by a loan under EFSI. Running along the coast, the new stations will help promote tourism in the city.
- Las Palmas: Financing amount: EUR 50m

Automotive steel RDI
- Investment in the R&D programme of Gestamp Automotora, a Spanish multinational engineering company in the European car industry
- Madrid: Financing amount: EUR 160m
- EFSI related finance: EUR 330m

Las Palmas bus rapid transit
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- Las Palmas: Financing amount: EUR 50m

Innovative surfaces
- Engineered stone products for kitchens, countertops, bathrooms, flooring and facades - Fully-owned
- Almeria: Financing amount: EUR 70m
- EFSI related finance: EUR 233m

CILSA Warehousing expansion
- New logistics and warehousing facilities in the port of Barcelona are supported by a loan under the Investment Plan for Europe. This will make the port more competitive and lead to the creation of new jobs.
- Barcelona: Financing amount: EUR 73m
- EFSI related finance: EUR 208m

DOMINION
Support for the 8th programme of DOMINION, a Spanish leading company in digital imaging and multi-contrast imaging. The project is co-financed by EFSI. Sevilla, Madrid, Barcelona and, to a smaller extent, Burgos (Castilla)
- Bilbao: Financing amount: EUR 25m
- EFSI related finance: EUR 45m

El Burgo de Ebro
- Financing amount: EUR 70m
- EFSI related finance: EUR 146m

Recycled paper circular economy
Helping SA Industries Gráficas Anagoria, a leading Spanish paper producer, to implement near sustainable production processes

Grifols Bioscience
- R&D to improve medical treatment for Alzheimer’s disease, ophthalmologic and cardiovascular surgery and renal transplantation
- Barcelona: Financing amount: EUR 100m
- EFSI related finance: EUR 241m

Barcelona social housing
Construction of approximately 2,000 social housing units for rent in the vicinity of Barcelona. The property is intended to transform the沦为的 areas of socially disadvantaged in social housing policy in Barcelona into the social urban regeneration of degraded areas.
- Barcelona: Financing amount: EUR 125m
- EFSI related finance: EUR 228m