InvestEU Advisory Hub – What is new?

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<th>Design</th>
<th>Old</th>
<th>New</th>
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<td>Delivery</td>
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**Old**
- ![Policy windows](Image)

**New**
- ![Policy windows](Image)

**Policy windows**
- Sustainable Infrastructure
- Research, Innovation, Digitalisation
- SMEs and Medium-sized Companies
- Social Investment and Skills
- Crisis, Sectoral Window

**InvestEU Advisory Hub**
- European gateway to investment support
- European Investment Bank
- The EU Bank

**Investment Plan for Europe - economic recovery from the sovereign debt crisis**
- Investment and competitiveness gap
- High levels of public and private debt
- Financial and non-financial barriers to investment

**Green deal, Next Generation EU – green, digital and resilient Europe**
- Urgency of addressing climate change
- Cross-cutting green and digital transitions
- Recovery from Covid crisis
- Building a more resilient Europe

**What is new?**
- Policy windows
- Other advisory partners
- Design
- Delivery
- Context

**InvestEU Advisory Hub**
- What is new?
EIB advisory offer covers support throughout the project cycle

From an enabling environment...

UPSTREAM
• Policy & programme development support
• Preliminary project assessment

...through preparation and planning...

PREPARATION
• Technical advice
• Financial advice incl. structuring and PPPs
• Selection & supervision of consultants

... to high quality projects on the ground

IMPLEMENTATION
• Advice on project implementation
• Enhanced monitoring

CAPACITY BUILDING
Knowledge-sharing on technical / financial issues – Practitioner communities and resources - Dissemination of best practices & case studies
Advisory Services for public sector clients

- Sustainable infrastructure
- Social infrastructure & Services
- ELENA
- Circular Cities
- Just Transition

- **Technical assistance** throughout whole project lifecycle including on climate, environmental and social aspects, options analysis, climate risk and vulnerability assessments, cost benefit analyses, procurement planning, gender inclusive project design...

- Advisory support to **strengthen organisational capacity** in developing, screening and prioritising project pipelines

- Advisory support to facilitate **partnership models** between public and private sectors

- **Financial advisory** including business case and financial model, financial structuring to accelerate access to finance, optimisation of funding sources, establishment of investment platforms....

- **Capacity building and awareness-raising, tools and resources**, including environmental and social sustainability standards, taxonomy, proofing, circular economy transition...
Advisory Services for corporates

Tailored project advisory support

- Support for projects to achieve **bankability**
- Sounding board on business case, governance, credit narrative, financing strategy...
- Help in improving **financial documentation** (business plan/financial structuring/modelling/investor memorandum...)
- Access to **technical assistance** to advise on project and technology risks
- Advice on environmental & social sustainability aspects, project proofing, **decarbonisation** strategies...
- Advice in planning and implementing **gender-inclusive projects**

Market studies / Ecosystem development

- Assessment of conditions for development and deployment of emerging technologies and other innovations across key sectors of the European economy, in particular contributing to the green and digital transitions
- Advice on the design of new financing instruments, investment platforms and support measures to enhance access to finance, including the proactive development of stakeholder and investor networks, such as support for female entrepreneurs

Scan the code to read what sectors are covered!
How are requests for EIB advisory support handled?

A concept is formed

Submit a request for advisory support via the dedicated website (you can indicate EIB as preferred provider of services)

Your project is assessed

A dedicated EIB adviser looks into your request with you

We define an action plan together

A service agreement is signed

Advisers and experts ensure quality and timeliness of the services

Submit an advisory request!
The Romanian government set an ambitious target to modernise the country’s hospital infrastructure. The Advisory Hub, JASPERS and PASSA experts provided the Romanian Ministry of Health with a tailored package of assistance, including the development of feasibility studies, advice on project implementation and on the optimal use of EU funds. Based on this work, the EIB has been able to provide long-term financing of over EUR 900m for three new regional hospitals in Iasi, Cluj and Craiova to deliver modern, efficient and better healthcare for millions of people in Romania.
Example of EIB advisory support to private sector : Renewcell

EIB Advisory originated and advised Renewcell, an innovative producer of the only commercially available textile-to-textile recycled material of virgin-equivalent quality, on their financial plan and funding options and prepared the promoter for due diligence which subsequently resulted in an approved EIB loan of SEK 330 million (EUR 32 million).