



# Foreword by the EIB Vice-President

s a key financier in the Southern Neighbourhood region during 2016, the European Investment Bank continued to address the challenges of the region in support of the European Union's development policies. Sixteen new loan operations worth EUR 1.6bn were signed, with a strong focus on the private and environmental sectors, both parts of the high level objectives of the 2014-2020 External Lending Mandate.

Since its creation in 2004, the FEMIP Trust Fund (FTF) has been supporting and enhancing the development impact of the Bank's activities in the Mediterranean region. To achieve this goal, the Bank relies on the continuous support of FTF Donors for financing projects in the four priority sectors of the FTF (namely, finance and micro, small and medium-sized enterprises; infrastructure; environment; and human capital, research and development and innovation).

The FTF plays an active role in providing backing for projects through risk capital support, aid with project preparation and implementation of technical assistance instruments. In particular, upstream technical assistance operations help to select and prepare sound and mature projects, which will in turn attract additional financial support enabling faster project implementation and greater impact. During the

course of 2016, five technical assistance operations for a total amount of EUR 3.9m were approved.

Since the inception of the FTF, specific efforts have been made by the EIB to support private sector development (68% of the total signed portfolio in the Southern Neighbourhood to date), considered to be the most effective way to ensure sustainable economic growth. In that context, a joint exercise with the European Bank for Reconstruction and Development and the World Bank titled What's holding back the private sector in MENA? was completed, allowing for a transparent and common assessment of the challenges and the opportunities for the private sector in the MENA region. The resulting report stems from an enterprise survey in eight diverse, middle-income economies in the region and presents lessons learned from the exercise. The study will enable the EIB to reinforce its financing role in support of the private sector and thus boost job creation.

Moreover, the year continued to be marked by the migration crisis as the MENA region includes several migration transit countries. The EIB is directly trying to tackle the root causes of migration by addressing socio-economic challenges in the affected countries. In this context, the Economic Resilience Initiative for Europe's Southern Neighbourhood and the Western



Balkans (the ERI) was launched by the EIB to also support the EU's neighbours. The ERI targets the upgrading and development of social and economic infrastructure and stimulation of private sector-led growth and job creation.

Finally, tackling climate change is a key priority in the region for the EIB. In September 2016, an international conference dedicated to climate action in the region was held in Rabat, in partnership with the Moroccan Government and the Union for the Mediterranean. The conference was welcomed by participants, who emphasised the importance of technical assistance programmes to support projects in the Mediterranean through the EIB's Climate Action for the Middle East and North Africa envelope under the FTF. Since

the envelope's establishment in 2015, six technical assistance programmes have been approved.

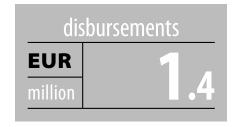
With the ongoing support of the Member States, the European Commission and FTF Donors – coupled with the active cooperation of the Bank with international financial institutions – the EIB will continue fostering EU development goals in pursuit of the ambitious objectives set and actively contributing to strengthening local economies and development in the Mediterranean region.

Román ESCOLANO EIB Vice-President



## 2016 at a glance

## **Advising**







## Lending

- EUR 1.6bn signed for 16 new operations in non-EU Southern Neighbourhood countries (Egypt, Israel, Morocco and Tunisia)
- Two main core areas of activity: infrastructure financing and support to the private sector
- 68% of the total lending volume was in favour of private sector entities
- Launch of the Economic Resilience Initiative (ERI) to step up support for economic growth, sustainable development and stability in the EU Neighbourhood.

## **Blending**

**Five** Neighbourhood Investment Facility (NIF) Delegation Agreements in the Neighbourhood region were signed for a total amount of EUR 105m, of which EUR 31m supporting two EIB operations in the Southern Neighbourhood (Jordan).



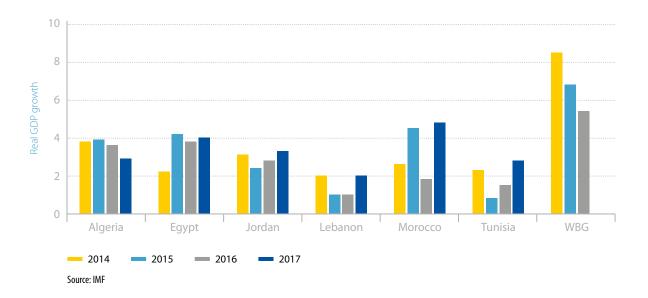


## Political and macro-economic developments

n 2016, the economies in the Southern Neighbourhood expanded by 2.6% on average, slightly below the 3% average recorded during the period 2011-2015. Economic activity was held back by a bad agricultural season, low tourism receipts, in particular in Egypt and Tunisia, and conflicts in Libya and Syria that also affected their neighbouring countries in terms of investor sentiment, tourism and trade. Low oil prices had a large negative impact on the economy of Algeria, where the hydrocarbon sector represents about 30% of GDP.

On the other hand, oil importers in the region received a windfall dividend from lower oil prices. As a result of the difficult economic and social situation in most countries, current and fiscal account deficits widened further during 2016 and unemployment rates have remained high, in particular for young people. While reforms of the business environment, including the regulatory framework and investor protection in Egypt and Morocco, are boosting business and consumer confidence, further structural reforms are needed to lift potential growth to levels that have a lasting impact on unemployment.

## **Economic growth**



In **Egypt**, economic growth has been held steady on the back of reduced political instability. The conflict in Syria imposes a significant burden on Jordan and Lebanon in that it constrains investor sentiment, tourism, construction and exports. After a two-year gridlock, **Lebanon** has a new president and a new prime minister, which bodes well for the pending structural reform agenda. Economic growth in **Morocco** continued to fluctuate substantially, with agricultural

output depending heavily on the climatic conditions in the given year due to poor irrigation systems. The **Tunisian** economic situation continued to be weak as the security situation remained tense and work stoppages and strikes persisted. Tourism in Tunisia has dropped substantially amid heightened security concerns. A contraction in oil production due to a sharp decline in investment by foreign oil firms, as well as a decline in phosphate production due to strikes, has



also weighed negatively on the Tunisian economy. In Algeria, strong real GDP growth, which is based on constant prices, masked a substantial decline in nominal GDP coming from lower oil prices.

Most economies in the Southern Neighbourhood continue to suffer from remarkably weak fiscal positions of governments, despite progress in fiscal consolidation. Lower oil prices provided a chance for the oil importing countries to reform public finances through, e.g., gradually moving from general energy subsidies towards targeted social support. Going forward, better revenue collection and expenditure prioritisation are needed to create fiscal space for the infrastructure investment, and health and education spending, needed to lower poverty and unemployment rates.

#### **Access to Finance**

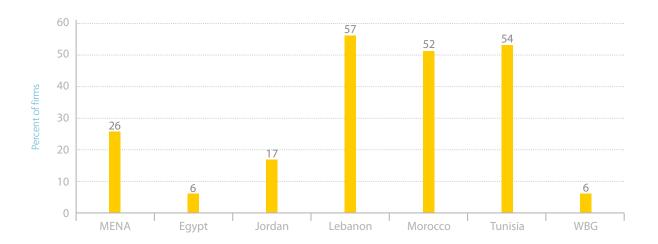
Source: EBRD/EIB/World Bank MENA Enterprise Survey

Financial sectors in the region are dominated by banks pursuing traditional business models. Nonbank financial institutions and capital markets are still at an early stage of their development. The banking sectors' assets are relatively large when compared to GDP, supported by a solid deposit base. At the same

time, an important share of deposits is invested in government debt. This share has increased further in recent years as credit to governments is increasing at a faster pace than deposit growth. In some countries, the reliance on domestic banks for financing the fiscal deficit and public debt reduces the availability of credit for the private sector.

The following figure presents data from the EBRD/ EIB/World Bank MENA Enterprise Survey and plots the percentage of firms with a bank loan in the Southern Neighbourhood. A clear dichotomy emerges: Lebanon, Morocco and Tunisia compare favourably whereas Egypt, Jordan and Palestine\* are lagging behind. That said, in all countries SME lending could benefit from reformed secured transaction frameworks and better credit information. Insufficient coverage of credit bureaus is amplified by the poor quality of financial reporting on the side of firms.

The region is a challenging environment for SME finance, reflecting among other things the political instability. More than 30% of SMEs report access to finance as a major or very severe obstacle to their operations compared to 20% of larger firms, according to the EBRD/EIB/World Bank MENA Enterprise Survey.



<sup>\*</sup>This designation shall not be construed as recognition of a State of Palestine and is without prejudice to the individual positions of the Member States on this issue.



## Lending

The Bank lent a total of EUR 1.6bn to the non-EU Southern Neighbourhood countries, underpinning the EIB's commitment to remain one of the leading financiers in the region with a focus on two core areas of activity: infrastructure financing and support to the private sector.

The Bank signed 16 operations in 2016 across four countries. Whilst the Bank continued its support to key infrastructure projects across the region, the year

saw the market shift towards an increased focus on the private sector, in particularly in favour of SMEs but also the corporate sector.

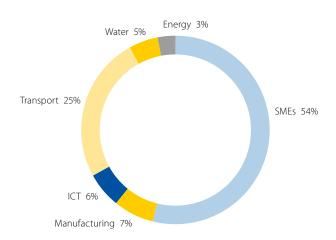
Some 68% of the total lending volume was in favour of private sector entities, as against 46% on average across the region over the last decade. Apart from the significant step-up in SME lending, reaching more than half of the overall lending volume in 2016, transport remained another key sector, accounting for some 25% of total lending. Corporate lending was also on a marked increase, representing close to 20% of operations, in favour of the manufacturing and ICT sectors.

The Bank continued to provide support to key infrastructure projects across the region in the areas of transport, water treatment and energy, representing one third of the overall lending volume. Climate action remained high on the agenda, with more than one third of operations having a significant positive climate impact. However, this level represented a reduction compared to the 50% level achieved in 2015, mainly resulting from the increased focus on SME lending in 2016, which generated lower levels of climate action investments.

Looking at the individual projects level, the following signed operations in 2016 are of particular relevance:

• The **Depolmed** project consists of an investment programme that includes the rehabilitation and ex-

#### Loans signed in 2016 (breakdown by main sector %)





tension of wastewater treatment plants along with sewerage networks located in a strategic coastal area of Tunisia. The programme will support high priority environmental infrastructure and assist the promoter Office National de l'Assainissement (ONAS) with providing reliable and high quality services which are also vital for the economic growth and social development of the benefiting municipalities. As part of the EC-led Horizon 2020 initiative, this project is supported by MeHSIP II (Mediterranean Hot Spots Investment Programme) in the context of the depollution of the Mediterranean

Sea. The project is co-financed by AFD and the EIB and is also supported by TA and grants from the EU's

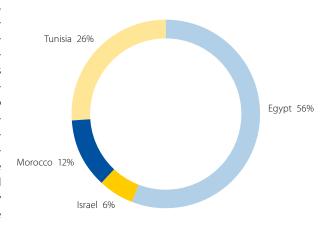
Neighbourhood Investment Facility (NIF).

The BMCE Ligne Verte is aimed at upgrading the management of municipal solid waste in Morocco, one of the country's major environmental challenges. The EIB is granting a line of credit to a leading Moroccan bank, Banque Marocaine du Commerce Extérieur (BMCE), to co-finance investments in solid waste management by private sector promoters in Morocco. In addition to contributing to the establishment of new waste management facilities, the project will foster the expansion of separate collection (including for bio-waste) and recycling as put forward in Morocco's National Waste Management Strategy. The project is co-financed with the Dutch Development Finance Company FMO and is also supported by technical assistance

to help BMCE and promoters during project implementation. The facility is dedicated to supporting BMCE's initiatives to improve solid waste management practices and standards, one of the major environmental challenges in Morocco.

- Private sector development in Morocco by improving access to finance on favourable terms for SMEs and midcaps in the industrial and services sectors. It is a dedicated EIB loan that will be channelled to final beneficiaries through BMCE. This EIB project is consistent with the priority given by the European Union and Morocco to the development of a market economy conducive to investment and trade at both national and international levels.
- The Tunisie Telecom 4G Rollout strengthens digital inclusion by improving internet access throughout Tunisia. The existing 3G mobile broadband telecommunications network will be expanded and a new 4G LTE network will be rolled out. This project is the first private sector Horizon 2020 operation in Tunisia and in the Southern Neighbourhood. It illustrates the EIB's commitment to providing financial support targeted at private sector entities in the Mediterranean region.

#### Loans signed in 2016 (breakdown by country %)





## **Blending**

The Bank continued to seek complementary grant funding for its lending operations, also by actively blending its loans with support from the EU-funded Neighbourhood Investment Facility (NIF).

Five Delegation Agreements in the Neighbourhood region (Eastern and Southern) were signed with a total NIF contribution of about EUR 105m. This is a new record high volume for NIF grant funding entrusted to the EIB in one year. It also highlights the importance of good cooperation with partner institutions and the European Commission, since NIF leverages resources from other IFIs as well. The support provided by NIF in the Southern Neighbourhood region focused on Investment Grants (around EUR 28m).

The Bank signed two operations with NIF contributions in Jordan, the National Electric Power Company (NEPCO) Green Corridor and Wadi Al Arab, with a total amount of around EUR 31m provided by NIF for those two projects. The NEPCO Green Corridor project will strengthen the country's high-voltage electricity transmission backbone, enabling new facilities generating large amounts of renewable energy to be connected to the network, and electricity to be transmitted from the central/southern desert areas to Amman, where generation is fossil-fuel based. The Wadi Al Arab project, a new water intake facility from the King Abdullah Canal, will improve drinking water availability for the growing population of the Northern Governorates of Jordan. It forms part of the National Water Strategy aimed at optimising water distribution across the country.

#### **Economic Resilience Initiative**

The significant shift towards a higher proportion of private sector lending is embedded in the roll-out of the Bank's Economic Resilience Initiative (ERI) launched during 2016. The ERI is the EIB's programme to step up support for economic growth, sustainable development and stability in the EU Neighbourhood.

In March 2016, the European Council called on the EIB, as the EU bank, to present a specific initiative aimed at rapidly mobilising additional financing in support of growth, vital infrastructure and social cohesion in the Southern Neighbourhood and Western Balkans countries. The Bank developed a proposal for an Economic Resilience Initiative, which was endorsed by the European Council in June 2016. The EIB Board gave its approval to launch the first components of the initiative in October 2016, consisting of a step-up in the EIB's existing activity in the two regions. The ERI aims to bring additional EIB lending of EUR 4.5bn to the Southern Neighbourhood over the next five years. This will entail the following components:

- EUR 1.5bn of additional lending to the public and private sectors within existing frameworks;
- · EUR 900m of additional lending on especially favourable terms to the local public sector;
- EUR 2.1bn for higher risk, higher impact financing to support the private sector.

With a view to maximising efficiencies and reducing costs associated with the management of Donor funds, the EIB's governing bodies approved in December 2016 the establishment of the multi-region, multi-contributor and multi-sector Partnerships Platform for Funds (PPF) aiming also at standardising operational procedures, governance arrangements, fee calculation methodologies and reporting obligations.

The principal aim of the PPF is to provide the required framework to enable the establishment of new funds, including the Economic Resilience Initiative Fund.

# Cooperation with other International Financing Institutions



## **Deauville Partnership MENA Transition Fund**

he Deauville Partnership¹ provides support for the political and economic transitions in Egypt, Tunisia, Morocco, Libya, Jordan and Yemen. The MENA Transition Fund was created to provide countries with advisory services to help them undertake the policy reforms needed to build more inclusive and transparent economies, to boost trade and integration in the region, and to create an enabling environment for private sector growth. It is administered by the World Bank; the EIB is an Implementation Support Agency.

As at end-2016, the total amount of contributions received in the fund was USD 239.6m. USD 24.3m² has been granted by the MENA Transition Fund for five EIB-led technical advisory programmes in the Southern Neighbourhood Countries through the FEMIP TF: Logismed Soft Project (Egypt, Morocco and Tunisia); Regional Integration through Trade and Transport Corridors (Egypt, Jordan, Morocco and Tunisia); SME Growth Programme (Jordan); Promoting Financial Inclusion via Mobile Financial Services in the Southern and Eastern Mediterranean Countries (Jordan and Morocco); and Optimising and Monitoring Employment in Infrastructure Investments (Tunisia).

#### EIB-led projects approved by the Deauville MENA Transition Fund<sup>3</sup>

| Project  | Objective  | Status               |
|--|--|----------------------|
| Logismed Soft Project  | Supports the enhancement of logistic platform capacities in Egypt, Morocco and Tunisia and creates a collaborative network between these logistic platforms.   | Under Implementation |
| Regional Integration<br>through Trade and<br>Transport Corridors   | Promotes the reduction of trade and transport barriers along the priority trade corridors of Egypt, Jordan, Morocco and Tunisia, and at related border crossings.  | Under Implementation |
| SME Growth<br>Programme  | Supports and sustains start-ups and micro, small and medium-sized enterprises – with a particular focus on high-value growth enterprises – to increase productivity and competitiveness by adopting and applying innovation.   | Under Implementation |
| Promoting Financial<br>Inclusion via Mobile<br>Financial Services<br>in the Southern and<br>Eastern Mediterrane-<br>an Countries | Provides targeted support to the region's central banks to promote the development of innovative retail payment solutions, such as mobile financial services, which will support expanded access to financial services across the region.  | Closed               |
| Optimising and<br>Monitoring<br>Employment in<br>Infrastructure<br>Investments   | Estimates the impact of government investments in public infrastructure on job creation, in qualitative and quantitative terms, by creating a Management Information System; applies lessons learnt in order to design better projects, which in turn create more and better jobs. | In preparation       |

<sup>&</sup>lt;sup>1</sup> https://www.menatransitionfund.org/

<sup>&</sup>lt;sup>2</sup> In 2013, 2014 and 2015.

<sup>&</sup>lt;sup>3</sup> More details on the contracts regarding EIB projects are given in Annex 4.



#### Financial breakdown of EIB-approved projects (in USD)

| Project per country   | Egypt     | Jordan    | Morocco   | Tunisia   | Grand Total          |
|---|-----------|-----------|-----------|-----------|----------------------|
| Logismed Soft Project   | 1 565 403 |           | 1 565 403 | 1 565 000 | 4 695 806            |
| Regional Integration through Trade and Transport Corridors  | 4 230 000 | 2 630 000 | 3 550 000 | 3 800 000 | 14 210 000           |
| SME Growth Programme  |           | 3 850 000 |           |           | 3 850 000            |
| Promoting Financial Inclusion via Mobile Financial Services in the Southern and Eastern Mediterranean Countries |           | 426 000   | 392 000   |           | 874 000 <sup>4</sup> |
| Optimising and Monitoring<br>Employment in Infrastructure<br>Investments  |           |           |           | 609 500   | 609 500              |
| Total   | 5 795 403 | 6 906 000 | 5 507 403 | 5 974 500 | 24 239 306           |

## Cooperation with the German Agency for International Cooperation (GIZ)

he EIB and the GIZ co-financed a NAMA (National Appropriate Mitigation Actions) study aimed at supporting NAMA projects in FEMIP countries that create short-term and long-term opportunities for climate action investments in the Mediterranean

region. The GIZ made a contribution of EUR 100 000 to the FEMIP Trust Fund, which was combined with the amount of EUR 200 000 from the FTF/CAMENA envelope. Currently, the study is under implementation and completion is expected at the end of 2017.

<sup>&</sup>lt;sup>4</sup> USD 56 000 has been retained as an indirect cost for promoting financial inclusion via mobile financial services in the Southern and Eastern Mediterranean countries for Egypt.



Since its inception in 2004, the FEMIP Trust Fund (FTF) has received EUR 54.3m from its 16 Member State donor countries and the European Commission to support the development and completion of Bank-financed projects.

he FTF supported the Bank's activities in the Southern Neighbourhood region by financing technical assistance, capacity building support, upstream studies and risk capital operations. The Southern Neighbourhood countries currently eligible for FTF support are: Algeria, Egypt, Israel, Jordan, Lebanon, Libya<sup>1</sup>, Morocco, Palestine, Syria<sup>6</sup> and Tunisia.

The FTF also channelled almost USD 24.3m from the Middle East and North Africa (MENA) Transition Fund to five Bank projects. The Fund was established by the G8 through the Deauville Partnership in the wake of the Arab Spring.



In 2016, the FTF approved EUR 3.91m for Bank projects, bringing the cumulative amount of grants approved by the FTF to almost EUR 43m.

Excluding grants related to dissemination, internship and secondments, a total of 67 grants amounting to EUR 39.4m were approved, of which nine grants amounting to EUR 12.8m (or 33%) were directly linked to EIB loans. These grants generated a leverage of 93 times versus the total project cost and 41.5 times versus the EIB loaned amount.



<sup>&</sup>lt;sup>5</sup> The EIB will commence its activities in Libya once a framework agreement with the country has been signed; the preparation of that agreement was initiated by the EIB in 2014 but finalisation will depend on progress made towards a sustainable policy within the country.

<sup>&</sup>lt;sup>6</sup> Following the sanctions imposed by the EU in November 2011, the EIB has suspended all disbursements and technical advisory contracts relating to projects in Syria.



## FTF approvals 2005-2016

Since its start, the FTF has approved 70 operations with an aggregate value of almost EUR 43m.

## FTF approved operations 2005-2016

**Technical assistance** (66 operations)

EUR 33m



**Risk Capital** 

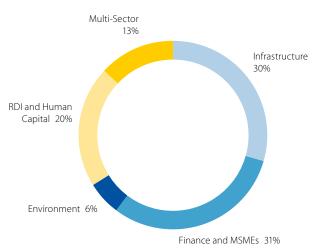
(4 operations)

**EUR 10**m

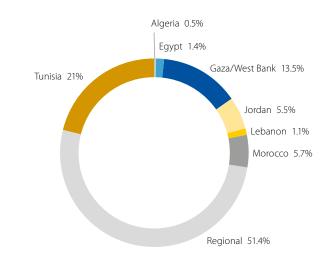


**Total value** EUR 43m

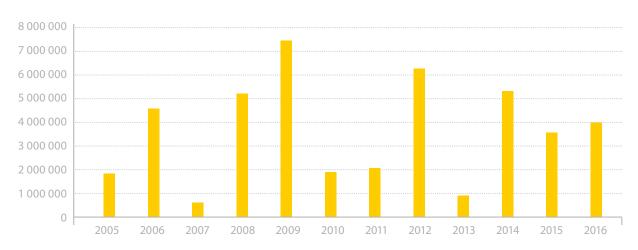
#### FTF approvals by sector (in EUR m, 2005-2016)



#### FTF approvals by country (in EUR m, 2005-2016)



### Yearly approved amounts (in EUR)



## **Statements by Donors**

The achievements of the FTF stem from close collaboration between the Bank and FTF contributors in terms of pooling both financial resources and knowledge. The following are the views on FTF expressed by the United Kingdom and Spain:



Sarah Sanyahumbi

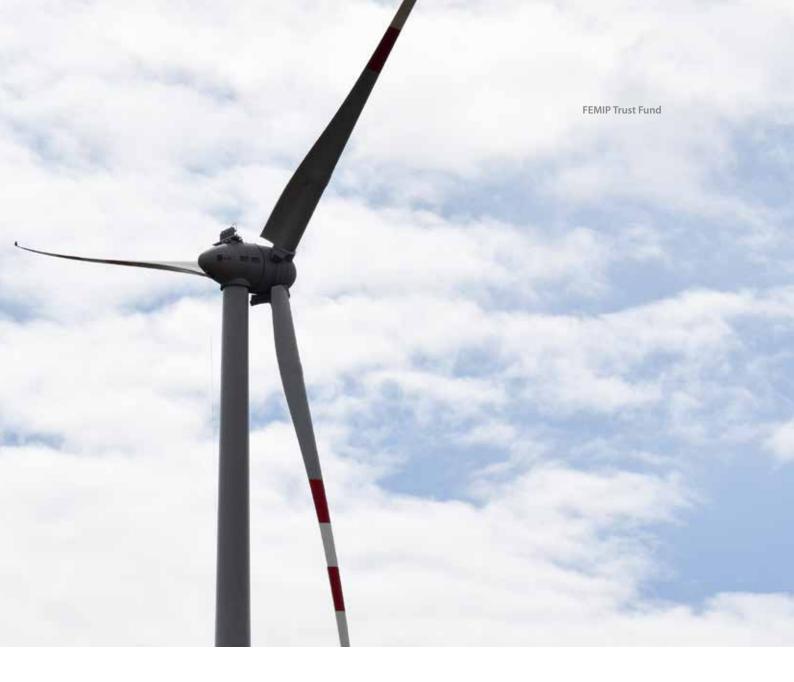
Deputy Director and Head of
Europe Department, DFID

### United Kingdom

"Supporting efforts to mitigate and adapt to climate change, and therefore to strengthen resilience and response to crises, is an important part of the UK's international aid strategy. The threat of climate change is particularly acute in the Middle East and North Africa, which will be impacted as much as or more than any other region. Addressing climate change also presents opportunities for the MENA region through the promotion of climate-sensitive investment and development of renewable energy. That is why in 2015, the UK entered into partnership with the EIB through the creation of the Climate Action for the Middle East and North Africa (CAMENA) envelope in the FEMIP Trust Fund.

The UK is providing GBP 15m over a four-year period for CAMENA to provide technical assistance to support project development and implementation, and to invest in an equity fund focused on facilitating green growth. CAMENA is now two years old and funding has been committed to a number of activities across a range of sectors, including renewable energy in Palestine, transport in Morocco, and waste water in Egypt. In Palestine, technical assistance has been delivered to help prepare the procurement for on-and off-site power plants which will supply a desalination plant. The plant will supply sufficient safe water for a population of 1.7 million people in a location where 90% of water does not comply with WHO drinking water standards. Solar panel and wind turbines will provide 60% of the required power, which would make it one of the very few large desalination facilities in the world run on a large proportion of renewable energy. This is the kind of positive impact we are pleased to be supporting through the CAMENA programme.

We look forward to seeing the further results these projects generate in the region over the coming year. Building far-reaching and long-lasting change will require a sustained and joined-up effort, and therefore we also encourage other donors to help build the momentum by contributing to the CAMENA envelope".





**Carlos San Basilio** Director General of the Spanish Treasury

## Spain

"Since the creation of the FEMIP Trust Fund (FTF), Spain has reaffirmed its commitment to the Southern Neighbourhood and has actively supported the achievement of a favourable economic environment and the development of a strong and dynamic private sector in the region. In a constantly evolving environment, the Fund has proven to be an effective instrument in reinforcing economic development through capacity building and investment climate enhancement.

Spain will continue to support the Fund as a means to address economic challenges in our Southern Neighbouring countries. We are sure it will continue to play a crucial role, attracting other key economic and financial stakeholders in the region".



## **Funding from Donors**

Contributions received as at 31 December 2016

| Donor               | Total pledges<br>(EUR '000)<br>2004-2016 | Total received<br>contributions<br>(EUR '000) | of which<br>received in 2016<br>(EUR '000) |
|---------------------|--|---|--|
| Austria             | 2 000                                    | 2 000   |  |
| Belgium             | 2 500                                    | 2 500   |  |
| <b>Cyprus</b>       | 1 000                                    | 1 000   |  |
| European Commission | 1 000                                    | 1 000   |  |
| Finland             | 1 000                                    | 1 000   |  |
| France              | 7 000                                    | 7 000   |  |
| Germany             | 2 000                                    | 2 000   |  |
| Greece              | 3 000                                    | 3 000   |  |
| Ireland             | 1 000                                    | 1 000   |  |
| Italy               | 2 500                                    | 2 500   |  |
| Luxembourg          | 5 400                                    | 5 000   | 400  |
| Malta               | 1 500                                    | 1 500   |  |
| Netherlands         | 2 000                                    | 2 000   |  |
| Portugal            | 1 000                                    | 1 000   |  |
| Spain               | 10 000                                   | 10 000  |  |
| Sweden              | 1 923                                    | 1 923   |  |
| United Kingdom      | 21 615                                   | 9 867   |  |
| TOTAL               | 66 438                                   | 54 290  | 400  |



## **Funding from third parties**

In addition, the FTF channels grants from third parties for specific purposes, such as the **Deauville Partnership MENA Transition Fund (MENA TF)**, which supports EIB-led regional projects<sup>1</sup>.

Third party contributions to the FTF have also been received through cooperation agreements with:

the International Renewable Energy Agency, United Arab Emirates (IRENA) for the co-financing of the study "Evaluating renewable energy manufacturing potential in the Southern Neighbourhood Countries".

- the International Institute for Democracy and Electoral Assistance, Sweden (IDEA) to support the joint regional study "Enhancing the Impact of Private Sector Development on Democratic Transition in the Southern Neighbourhood Countries".
- the German Agency for International Cooperation (GIZ) to support a climate-related study on "National Appropriate Mitigation Actions Potentials in the Southern Neighbourhood Countries".

The following table shows contributions to the FTF received from third parties as at 31 December 2016:

| Third Party   | Pledges in EUR | Paid-in in EUR | Status    |
|---|----------------|----------------|-----------|
| Deauville Partnership MENA Transition Fund (MENA TF)                          | 20 965 000     | 16 250 991     | Ongoing   |
| International Renewable Energy Agency,<br>United Arab Emirates (IRENA)        | 18 075         | 18 075         | Completed |
| International Institute for Democracy and Electoral Assistance, Sweden (IDEA) | 75 000         | 75 000         | Completed |
| German Agency for International Cooperation (GIZ) (NAMA)                      | 100 000        | 100 000        | Ongoing   |
| TOTAL   | 21 158 000     | 16 444 066     |           |

The Trust Fund has been very successful in deploying capital. However, the remaining resources available for new operations are running out. In parallel, requests for financing are increasing and the pipeline

of projects already exceeds EUR 20m. The EIB counts on the continued support of Donors in order to successfully implement the ambitious and challenging objectives.

<sup>&</sup>lt;sup>1</sup> See section 3.1 above for more details.

## FTF operations in 2016

## FTF approved operations

In 2016, the FTF Assembly of Donors approved five new operations for an overall amount of EUR 3.9m as follows:

- three operations worth **EUR 3.2m** under the FTF's general scope, including one TA and two extensions related to the FEMIP Secondment and Internship Programmes,
- two operations worth EUR 730 000 under the CAMENA window only.

| FTF operations approved in 2016   | in EUR    |
|---|-----------|
| Technical Assistance Programme in support of the DGPC (Direction Générale de<br>Ponts et Chaussées) for EIB-financed projects Modernisation Routière I – II and<br>Voiries Prioritaires V (Tunisia) | 2 100 000 |
| Extension of the FEMIP Secondment Programme – (Regional)  | 600 000   |
| Extension of the FEMIP Internship Programme – (Regional)  | 480 000   |
| Feasibility Study for Alexandria West Wastewater Treatment Plant Extension (Egypt) – CAMENA Window  | 400 000   |
| Feasibility Study for Upgrade and Expansion for Saida Wastewater Collection and Treatment Systems (Lebanon) – CAMENA Window   | 330 000   |
| TOTAL FTF operations approved in 2016   | 3 910 000 |

## FTF completed operations

In 2016, three operations for an overall amount of **EUR 550 000** were completed. The completion reports for these operations are attached in Annex 3 of this report.

| FTF completed operations in 2016   | in EUR  |
|--|---------|
| Étude de faisabilité d'une Liaison Permanente entre l'Autoroute A4 et la ville de<br>Bizerte                                   | 320 000 |
| Étude de la liaison permanente entre l'Autoroute A4 et la ville de Bizerte:<br>Supervision Indépendante de l'Ouvrage Principal | 80 000  |
| Enhancing the Impact of Private Sector Development on Democratic Transition in the Mediterranean Partner Countries             | 150 000 |
| TOTAL FTF completed operations in 2016   | 550 000 |

# FEMIP Trust Fund Targeted Windows **CAMENA Supporting Climate Action** in Middle East and North Africa **CAMENA** outputs Identification of projects · Assistance with project preparation and implementation • Capacity building for a range of financial intermediaries, public sector borrowers and other stakeholders to ensure better development of climate action projects • Upstream activities related to advisory services and investments in climate action outhern Neighbourhood & FEMIP Trust Fund – Annual Report

CAMENA's portfolio of operations covers a wide range of countries in the region. During 2016, two new operations in Egypt and in Lebanon were approved for two feasibility studies: Alexandria West Wastewater Treatment Plant Extension and Upgrade; and Upgrade and Expansion of Saida Wastewater Collection and Treatment Systems.

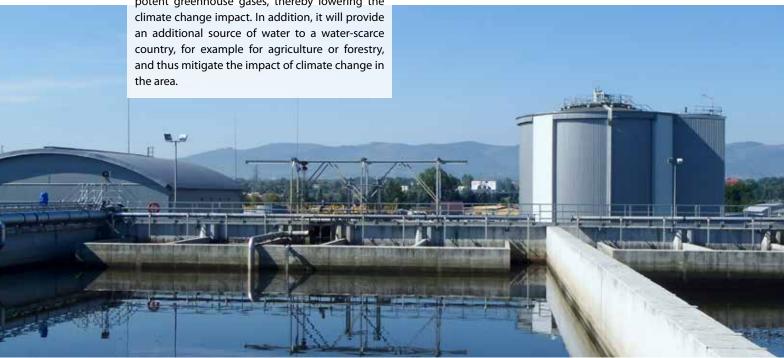
## Alexandria West Wastewater Treatment Plant Extension and Upgrade (Egypt)

This technical assistance operation of EUR 400 000 will help prepare capacity expansion of the existing Alexandria West Wastewater Treatment Plant (WWTP) and an upgrade of the treatment level. Upgrading the treatment level will significantly reduce the emission of methane, one of the more potent greenhouse gases, thereby lowering the climate change impact. In addition, it will provide an additional source of water to a water-scarce country, for example for agriculture or forestry, and thus mitigate the impact of climate change in the area

## Upgrade and Expansion of Saida Wastewater Collection and Treatment Systems (Lebanon)

This technical assistance operation for EUR 330 000 will help prepare the extension and rehabilitation of the stormwater drainage and wastewater collection system, an increase in the capacity of the existing Saida Wastewater Treatment Plant (WWTP) and an upgrade of the treatment level of the WWTP. The operation will contribute to climate action by, among other things, reducing greenhouse gas emissions, exploring energy efficiency measures, and improving resilience to climate change-induced impacts on water availability.





## **Impact Investment Envelope**

The Impact Investment Envelope enables the Bank to extend the range of instruments to finance entrepreneurial activities, and to consider private sector projects which, despite their potential for significant developmental impact, the Bank would not normally be able to undertake due to the risk profile. The envelope targets equity, guarantees or debt investments pursuing specific development, innovation or social objectives.

A first investment from this envelope – a EUR 1m subordinated loan for TAYSIR Microfinance in Tunisia was approved and signed in 2014. The project is the EIB's first operation in Tunisia to support the creation of a new MFI (microfinance institution) with a social impact objective targeting small farmers, women and young entrepreneurs.

## CoopMed

## an innovative financing tool for the Mediterranean

#### Objectives

- Portfolio of EUR 20m in 15 investments across the
- Support to nascent cooperative sector and social economy

#### Status

Project signed on 4 September 2015 (EUR 2m)

#### CoopMed as of end-2016

- Strong and committed shareholders
- Committed portfolio EUR 3.6m in four countries (of which EUR 2.89m disbursed mainly in Lebanon) with five clients.

## **Taysir**

## a newly established Tunisian MFI

#### Objectives

- Break-even at the end of 2018
- 25 000 clients and a portfolio of TND 60m by the end of 2018

Project signed on 3 December 2014 (EUR 1m)

#### Taysir as of end-2016

- Six branches opened; around 3 000 active loans; portfolio of almost TND 6m; innovative products. Approved and signed in 2015, the CoopMed project is the second FTF impact operation. The project consists of the subscription for up to EUR 2m of the mezzanine tranche of bonds issued by the CoopMed Fund, an investment vehicle supporting financial inclusion in the Southern Neighbourhood region. CoopMed will provide stable long-term financing, mainly in the form of subordinated loans, to microfinance institutions and other financial intermediaries, with a view to strengthening their funding structure and encouraging them to expand their lending activity to the benefit of microenterprises, cooperatives, social economy enterprises, and economic initiatives led by NGOs.

## FEMIP Trust Fund Capacity Building Programmes



The FEMIP Internship Programme has grown in popularity each year among young interns, as it opens new perspectives and can provide a fundamental career boost.

## **FEMIP Internship Programme**

The EIB-FEMIP Internship Programme builds human capacity in the Mediterranean partner countries by offering young graduates from the region an opportunity to gain work experience in a multicultural international environment.

he programme looks for candidates specialising in a field relevant to international development banking, such as economics, finance, the environment, engineering (ports, roads, energy, etc.) or urban planning.

in promoting young Mediterranean talent and building skills in various areas - from finance to legal and policy analysis. For the Bank, the work of the interns is highly valued, particularly as these young professionals are often able to directly apply their knowledge of the Mediterranean region to FEMIP operations. Many trainees have since embarked on successful ca-

The FEMIP Internship Programme has been successful

**Directorate Breakdown** Secretariat General 16 **Operations Directorate** 43 30 **Projects Directorate** Finance Directorate 4 Office of the Chief Compliance Officer 5 Risk Management Directorate 1 Transaction Management and Restructuring 4 **EIB** Institute 2

reers in their respective countries or in the EU, in both the private and public sectors, including the public administrations.

Since 2007, the Bank has welcomed a total of

105 young professionals to the FEMIP Internship

Programme financed by the FEMIP Trust Fund, as de-

**Country of Origin Breakdown FEMIP Countries** Algeria **Palestine** 

tailed in the tables below.

The FEMIP Internship Programme has grown in popularity each year among young interns, as it opens new perspectives and can provide a fundamental career boost.

Lebanon Morocco Syria Tunisia Turkey

Every year the EIB offers young nationals of Southern Neighbourhood countries the opportunity to take part in a twelve-month internship programme at its head office in Luxembourg or in one of its external offices. In 2016, ten new trainees joined the Bank.

### Hear it from the FEMIP Interns



"Being a FEMIP trainee at the EIB is a life-changing experience. I have been fortunate to thrive in a fast paced, dynamic environment and work with experienced, brilliant, and like-minded colleagues. The FEMIP Internship Programme has been a tremendously rewarding experience, both professionally and personally, as it has given me the confidence and expertise to pursue my career path."

Adnan MANAI Compliance Directorate April 2016- May 2017, Tunisia



"My time as a FEMIP trainee is one of the greatest experiences of my life. Working at the EIB made me grow not only professionally but personally as well. The soft skills I developed will definitely help me throughout my career. Working with so many different people from different backgrounds has broadened my horizons. I will always be proud to say that I was once part of this wonderful programme."

Meriem CHEMSI
Environment and Sustainable Territorial
Development Department
June 2016 - July 2017, Morocco



"The FEMIP internship is a once in a life time opportunity for non-EU citizens to work for an EU institution. The EIB provides a multi-cultural environment, in which we get to gain our first professional experience in our respective fields. As an economics and international relations graduate, working for the Institutional Strategy Department provided me with much-needed understanding of the financing world in the international realm. The knowledge and practical experience will definitely serve me in my professional career, and I am grateful for this amazing opportunity."

Bar NADEL Institutional Strategy Department September 2016 - August 2017, Israel



"I am very grateful to be involved in this FEMIP traineeship programme at the European Investment Bank. In fact, working in this energetic, active, enthusiastic and international atmosphere was and still is one of the biggest opportunities that I have ever had. I believe that the knowledge, the skills and the professional network I am exposed to are very valuable for my personal and professional development and my future career growth."

**Sarra MAATALLAH Innovation and Competitiveness Department** September 2016 - August 2017, Tunisia

## **FEMIP Secondment Programme**

To build human capacity and partnerships in the Southern Neighbourhood region, and to maximise the diversity of expertise available for the ElB's own operations in this region, the Bank welcomes secondees both from the Southern Neighbourhood region and the EU within the framework of two programmes financed by the FTF.

#### Secondees from the Southern Neighbourhood region

The European Investment Bank seeks qualified professionals from public sector organisations or private sector entities in the Mediterranean Partner Countries (MPCs) who are committed to working to improve people's lives, and who wish to contribute to the work of their respective institutions by promoting economic and social progress in these countries.

This is an annual programme and its goal is to offer successful candidates an opportunity for professional development and global experience in an international environment, with wide exposure to the EIB's various business activities. The programme strengthens the institutional cooperation of the MPCs with the EIB by bolstering common activities, both upstream and project-related.

Since the launch of the programme in 2013, the EIB has welcomed four secondees from Egypt, Tunisia and Palestine working in the Operations Directorate as policy/mandate officers.

#### **Secondees from the European Union**

To strengthen the EIB's cooperation with EU development finance institutions and public banks, another initiative was established under the FTF to encourage the exchange of staff with these European partners.

Under this initiative, the EU secondees work within the Bank for up to three years to support common activities, both upstream and project-related, in the Southern Neighbourhood countries. Following the launch of the programme in 2013, two EU secondees have participated in this initiative. Both secondments are hosted by the Operations Directorate.

#### **Hear it from the FEMIP Secondees**



Ministry of Development, Investment and International Cooperation - Tunisia

Before joining the EIB's headquarters in Luxembourg, I was working in the Tunisian Ministry of Development, Investment and International Cooperation as manager and officer in charge of European Commission projects. When I was selected as a secondee, I didn't realise at the time what a chance I had got. After more than one and a half years working in the Operations Directorate within the Trust Funds and Blending Division, I can affirm that this opportunity brought me far more benefits than I was expecting, particularly in terms of expertise and capacity building.

Aymen BEN ALI
Mandate Management Department, Trust Funds and Blending Division



#### Supporting Syria and the Region – London 2016 Conference, London, 4 February 2016

The conference, hosted by the UK, Germany, Norway, Kuwait, and the United Nations, addressed the longer-term needs of those affected by the crisis by identifying ways to create economic opportunities and jobs and to provide education.

Speaking ahead of the conference, EIB President Werner Hoyer said,

"Our response must be ambitious. It must also be concerted among all partners. The EIB is ready and perfectly placed, thanks to our three decades of experience, to support the efforts of Europe and the international community as a whole in tackling this grave and urgent crisis. This is why today, as the largest financial institution active in this region, we have announced our readiness to work closely with our partners to further increase our already substantial activities. In light of the urgent need and its importance for the European Union, the EIB – as the EU bank – can step up its efforts over the next five years in Turkey and the Middle East and North African countries provided the necessary conditions are in place."

He added, "These countries in the frontline urgently need our support. We need to do more to help them. It is in everybody's interest that families fleeing violence and persecution are not pushed farther and farther from home, forced to risk dangerous journeys and an uncertain future. For them, for us, for the stability of this region and for the European Union, the EIB has a major role to play. If we get further grant resources we can do more of what we do best. We can help mobilise private capital for the economic development of the region in a number of ways, for example by supporting services now under intense pressure such as water supply, schools and education and health services and in increasing opportunities for jobs and entrepreneurship."

#### Signature of EUR 250m loan for road infrastructure and SMEs in Tunisia, 23 February 2016

The bank of the European Union has signed finance contracts totalling EUR 250m (TND 554m) to upgrade road infrastructure and increase support for entrepreneurs and project promoters in Tunisia.

"I am delighted to be able to announce to you today that EUR 250m – or TND 554m – has been provided to upgrade Tunisia's roads and support businesses", said EIB Vice-President Román Escolano. This is a key loan for Tunisia and its people as it is vital in terms of economic development, social cohesion and jobs. We are developing and upgrading the country's roads. We are stepping up our support for Tunisian businesses by injecting EUR 100m into the Tunisian economy practically immediately. We are backing job creation, particularly for younger generations."

Signature of a technical cooperation agreement between the Hashemite Kingdom of Jordan, the EIB and the Agence Française de Développement, 9 May 2016

On 9 May 2016, the Hashemite Kingdom of Jordan, the EIB and the AFD agreed to move forward with the implementation of the Red Sea - Dead Sea project and signed a cooperation agreement to develop technical assistance and advice for phase 1 of the project.

This agreement aims to define and promote the best option to satisfy the current and future needs for domestic water supply in Jordan, as well as enabling economic growth and mitigating climate change's impact on water resources. In the framework of the agreement, three studies will be conducted by the EIB in cooperation with AFD in terms of economics and financial analysis as well as environmental and social impact.



During the official visit of its Vice-President Roman Escolano, the European Investment Bank signed a loan contract with Groupe Chimique Tunisien (GCT) for EUR 19m (TND 42m) to reduce the environmental impact of GCT's production activities. This additional loan follows on from an initial EUR 55m contract signed in 2008 for the same environmental upgrading project.

"This loan is of symbolic importance for climate action", remarked EIB Vice-President Roman Escolano. "The reduction of greenhouse gases is one of our priorities. That is why we have mobilised our resources, skills and expertise to support this project, which will have a direct impact on sustainable development and on the daily lives of Tunisians."

#### **FEMIP Trust Fund Assembly of Donors Meeting,** Luxembourg, 18 July 2016

On 18 July 2016, the FEMIP Trust Fund Assembly of Donors Meeting took place at the EIB's headquarters in Luxembourg. The meeting was an opportunity to update Donors on the FTF and ongoing operations and to approve new projects.

### Signature of EUR 500m credit line agreement with National Bank of Egypt and VP's visit to Egypt, October 2016

This signature relates to a credit line for SMEs, the backbone of the Egyptian economy, to support all eligible industrial and services sectors of the Egyptian economy. The credit line will provide short-term hard currency funding, enabling the intermediary to satisfy its clients' foreign currency needs for working capital financing.

2016

On the fringes of COP22, the European Investment Bank signed a EUR 150m credit line with BMCE Bank of Africa. The goal is to strengthen support to SMEs for financing projects in the industrial and services sectors.

"This is an important financing operation for the Moroccan economy", said Marion Hoenicke, head of the EIB's division for lending operations in support of SMEs in neighbouring countries, at the signing ceremony. "Companies are engines of growth and employment. For this reason, we are responsible for creating the optimum conditions for financing and access to credit. By working together with BMCE Bank of Africa, we are contributing to the dynamism and competitiveness of the Moroccan economy."

#### EIB participation in the Tunisia 2020 Investment Conference, 29 November 2016

At TUNISIA 2020, an international conference in support of Tunisia's economic, social and sustainable development, EIB President Werner Hoyer announced that Tunisia would receive up to EUR 2.5bn of support by 2020 to promote inclusive and sustainable growth, the main source of jobs for young people.

"This is an exceptional measure", stated President Werner Hoyer. "In view of the challenges currently facing Tunisia, it is our responsibility to act rapidly and decisively to restore the confidence of public and private investors. This is why we have decided to step up substantially our activity in Tunisia from now until 2020, with an overall investment of EUR 2.5bn to support the public and private sectors in key areas of the Tunisian economy such as private entrepreneurship, sustainable infrastructure, social housing, energy, education and training of young people and also foreign direct investment and innovation. In this way, we are providing fresh stimulus to investment and job creation and opening up new opportunities for Tunisia's youth."



## **EIB lending objectives**

In the context of the migration crisis, the EIB has been called upon by the European Council to intensify its support for the EU's Neighbourhood, covering both the Southern Neighbourhood and the Western Balkans. The migration crisis has compounded the development challenges in these regions and further undermined their economic resilience. Many of the countries concerned are confronted with a financing environment characterised by severe borrowing capacity limitations and constraints in the financial sector on supporting productive investments by the private sector. Many of the much-required investments in the social sector generate insufficient revenues despite high socio-economic returns. Recognising the magnitude of these challenges and following the Council's request, the Bank has launched its Economic Resilience Initiative (ERI), which will bring about a step-change in EIB support in the Neighbourhood.

For the Southern Neighbourhood, the ERI leads to a 60% increase from EUR 7.5bn to EUR 12bn in the EIB's projected overall lending volumes over the period 2016-2020. The Bank therefore expects to further strengthen its role as a large-scale financier in the region with a focus on infrastructure financing and an increase in support to the private sector, while reinforcing a number of key cross-sectoral priorities

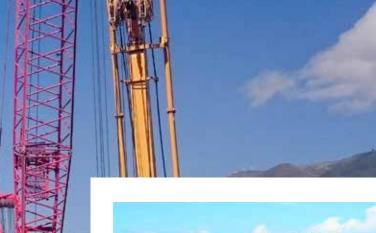
including climate change mitigation and adaptation, support for regional integration as well as the new lending objective of economic resilience.

The full implementation of the ERI should not only lead to an increase in the overall volume of EIB lending, but could also strengthen the concessional nature of some of the operations envisaged and enable the Bank to further adapt its financial instruments to better meet local needs. In this challenging environment and given the step change in the EIB's activity, the need for technical assistance in support of Bank-funded projects in the Southern Neighbourhood will be significantly greater.

## **FTF** objectives

During 2016, the FEMIP TF has continued to support the quality and sustainability of the EIB's investments in the Mediterranean Partnership countries. To support the investment needs in the region linked to the new ERI described in the above section, higher demand for grants is anticipated for 2017 and beyond.







Indeed, with a growing project pipeline, demand for FEMIP TF resources is increasing and the Bank has allocated almost all funds available in the FEMIP TF at the end of 2016. The Bank will then need to raise around EUR 20m to cover project needs during the period 2017-2020.

It is expected that the FEMIP TF will continue to provide well-targeted TA in order to identify, prepare and implement projects that will benefit from EIB lending, and support the realisation of both the External Lending Mandate's (ELM) and the ERI's high-level objectives.

In this context of limited resources, efforts will continue to be made to ensure careful programming and prioritisation of the TA provided by the FEMIP TF, focusing support where the FEMIP TF can add most value:

- In project design, quality control and supervision and technical advice in the infrastructure sector, with a specific focus on energy efficiency and security, environment and climate action (35% in developing countries).
- In bringing new knowledge to the countries once the Association Agreements and Deep and Comprehensive Free Trade Area (AA/DCFTA) agree-

ments have been signed with the EU, and facilitating transition to a more EU-oriented structure of trade, legal approximation and convergence to EU norms and standards.

 In projects with potential to bring efficiency and spillovers to the economy, and in promoting gender equality, economic inclusion and social wellbeing through investments.

Finally, as mentioned before, in order to strengthen the Bank's operational efficiency by streamlining and standardising its activities to the extent feasible, a Partnership Platform for Funds (PPF) – an EIB-managed multi-region, multi-contributor and multi-sector platform – was established within the Bank in 2016.

Discussions on the reorganisation of the FEMIP TF within the Platform are under way. Efforts will be made to improve the FTF's complementarity with other funding sources, and the ERI in particular.

Contributors will be consulted during 2017 with a concrete proposal.

## Statutory annexes related to the FTF

## Annex 1. Approved FTF operations as at 31/12/2016

As at end-December 2016, 70 operations were in preparation/ongoing/completed:

- 47 completed operations for a total approved budget of EUR 17 842 690
- 20 ongoing operations for a total approved budget of EUR 22 165 000
- 3 operations under preparation for a total approved budget of EUR 2 980 000

| No   | Country   | Title   | Sector                         | Approved<br>Budget<br>in EUR | Signed<br>Amount<br>in EUR | Amount<br>Disbursed<br>in EUR | %<br>Disbursed | Assistance<br>Type |
|------|-----------|---|--------------------------------|------------------------------|----------------------------|-------------------------------|----------------|--------------------|
| Comp |           |   |                                | 17 842 690                   | 16 332 200                 |                               |                |                    |
| 1    | Regional  | Improving efficiency of workers' remittances  | Finance                        | 198 000                      | 197 850                    | 197 850                       | 100%           | Study              |
| 2    | Regional  | Financial sector support programmes -<br>METAC I and II - 1 <sup>st</sup> Phase                               | Finance                        | 500 000                      | 500 000                    | 500 000                       | 100%           | TA                 |
|      |           | 2nd Phase   |                                | 500 000                      | 500 000                    | 500 000                       | 100%           |                    |
| 3    | Algeria   | Examining the access of small firms to sustainable forms of external finance                                  | Finance                        | 195 000                      | 195 000                    | 195 000                       | 100%           | Study              |
| 4    | Morocco   | Examining the promotion of long-term private saving   | Finance                        | 180 000                      | 183 418                    | 179 740                       | 98%            | Study              |
| 5    | Regional  | Logistic needs in the MPCs: potential for the development of a logistic platform network                      | Transport                      | 597 390                      | 597 385                    | 597 385                       | 100%           | Study              |
| 6    | Regional  | Clean Development Mechanism (CDM) - project identification in FEMIP countries                                 | Energy                         | 195 000                      | 195 000                    | 172 560                       | 88%            | Study              |
| 7    | Regional  | Financial mechanism for the development of renewable energy and energy efficiency                             | Energy                         | 189 000                      | 189 054                    | 189 054                       | 100%           | Study              |
| 8    | Regional  | Analysis of tourism strategies and policies in FEMIP countries  | SME                            | 200 000                      | 200 000                    | 198 660                       | 99%            | Study              |
| 9    | Regional  | Study programme with Blue Plan  | Environment/<br>Climate Change | 180 000                      | 180 000                    | 180 000                       | 100%           | Study              |
| 10   | Regional  | Review of existing trade finance services for Euromed trade   | Finance                        | 80 000                       | 80 000                     | 80 000                        | 100%           | Study              |
| 11   | Regional  | Potential for biofuel production in FEMIP countries   | Energy                         | 200 000                      | 199 000                    | 173 530                       | 87%            | Study              |
| 12   | Regional  | A review of the economic and social impact of microfinance  | Finance                        | 70 000                       | 70 000                     | 70 000                        | 100%           | Study              |
| 13   | Tunisia   | TA related to the Tunisian Seed Capital Fund  | Finance                        | 125 000                      | 125 000                    | 125 000                       | 100%           | TA                 |
| 14   | Regional  | Strategies for the regeneration of medinas in the Mediterranean area  | Urban<br>Development           | 185 000                      | 160 950                    | 160 950                       | 100%           | Study              |
| 15   | Morocco   | Private-type management and operation of public irrigation systems in FEMIP countries: a test case in Morocco | Environment and Water          | 1 000 000                    | 581 359                    | 581 359                       | 100%           | TA                 |
| 16   | Regional  | Identification and removal of obstacles to the extended use of wastewater in agriculture                      | Environment and<br>Water       | 200 000                      | 199 999                    | 199 999                       | 100%           | Study              |
| 17   | Tunisia   | Adaptation of financial products to worker's remittances, TA  Tunisian Bank Union                             | Finance                        | 489 500                      | 489 500                    | 489 500                       | 100%           | TA                 |
| 18   | Regional  | Mediterranean Business Development Initiative MBDI  | SME                            | 200 000                      | 198 980                    | 198 450                       | 100%           | Study              |
| 19   | Jordan    | Jordan Highway Master Plan  | Transport                      | 2 093 300                    | 2 093 300                  | 2 093 300                     | 100%           | TA                 |
| 20   | Regional  | Study programme with the Blue Plan II   | Energy/Tourism                 | 850 000                      | 850 000                    | 850 000                       | 100%           | TA                 |
| 21   | Tunisia   | Technical Assistance Business Angels  | SME                            | 160 000                      | 159 654                    | 153 861                       | 96%            | TA                 |
| 22   | Regional  | Mediterranean Solar Plan  | Energy                         | 350 000                      | 189 163                    | 186 850                       | 99%            | Study              |
| 23   | Morocco   | Incubators Network (RMIE)   | SME                            | 300 000                      | 284 724                    | 279 000                       | 98%            | TA                 |
| 24   | Morocco   | Urban operation in Medina/Meknes  | Urban Development              | 400 000                      | 395 000                    | 395 000                       | 100%           | Study              |
| 25   | Palestine | Technical assistance to Palestine ICT Incubator   | RDI                            | 194 600                      | 194 600                    | 194 600                       | 100%           | TA                 |
| 26   | Regional  | Broadband access for FEMIP countries  | RDI                            | 500 000                      | 499 000                    | 493 000                       | 99%            | Study              |

|       |                  | 701   |                      | Approved         | Signed           | Amount              | %         | Assistance                        |
|-------|------------------|---|----------------------|------------------|------------------|---------------------|-----------|-----------------------------------|
| No    | Country          | Title   | Sector               | Budget<br>in EUR | Amount<br>in EUR | Disbursed<br>in EUR | Disbursed | Туре                              |
|       |                  |   |                      | III LOIL         | III LOIN         | III LUIT            |           |                                   |
|       | Regional         | Maritime highways   | Transport            | 165 000          | 157 500          | 157 500             | 100%      | Study                             |
| 28    | Regional         | Medinas 2030 Investment Programme   | Urban Development    | 400 000          | 480 000          | 480 000             | 100%      | TA                                |
| 29    | Tunisia          | Competitiveness and employment challenges in Tunisia  | Multi-sector         | 185 000          | 177 228          | 177 228             | 100%      | TA                                |
| 30    | Regional         | Mobilising the potential of Gulf countries' sovereign wealth funds for the Mediterranean Partner Countries  | Finance              | 190 000          | 190 000          | 190 000             | 100%      | Study                             |
| 31    | Regional         | Mobile financial services in Mediterranean Partner Countries  | Finance              | 160 000          | 159 000          | 159 000             | 100%      | Study                             |
| 32    | Egypt            | Project preparation and implementation study in the frame-<br>work of the "Integrated and Sustainable Community Develop-<br>ment Programme (ISCDP)" | Urban<br>Development | 199 900          | 138 000          | 138 000             | 100%      | Study                             |
| 33    | Regional         | Project identification study under the Mediterranean Urban<br>Projects Finance Initiative   | Urban<br>Development | 250 000          | 250 000          | 250 000             | 100%      | Study                             |
| 34    | Tunisia          | Seed Capital Fund   | Finance              | 2 000 000        | 1 775 000        | 1 775 000           | 100%      | Risk Capital                      |
| 25    | Dogional         | PPP legal frameworks in the FEMIP region  | - Multi-sector       | 750 000          | 675 000          | 675 000             | 100%      | C+udu                             |
| 35    | Regional         | FTFO - EPEC services (2011) for PPPs in MPCs  |                      | 80 000           | 80 000           | 80 000              | 100%      | Study                             |
| 36    | Regional         | Energy efficiency and renewable energy project preparation programme in urban areas of the MPCs   | Energy               | 200 000          | 167 265          | 167 265             | 100%      | TA                                |
| 37    | Regional         | Potential of mesofinance for job creation in Mediterranean<br>Partner Countries   | Finance              | 199 000          | 189 000          | 189 000             | 100%      | Study                             |
| 38    | Regional         | Study on enabling SME access to growth capital markets via dedicated SME exchange markets (SMEx initiative)   | Finance and<br>MSMEs | 25 000           | 25 000           | 25 000              | 100%      | Study                             |
| 39    | Regional         | Support for the dissemination of FEMIP Trust Fund-funded activities in the FEMIP region   | Multi-sector         | 35 000           | 35 000           | 35 000              | 100%      | Study                             |
| 40    | Regional         | Support for the pre start-up of the Euro-Med Development<br>Centre (EMDC) for MSMEs   | Finance and<br>MSMEs | 250 000          | 250 000          | 236 780             | 95%       | TA                                |
| 41    | Regional         | Cooperation agreement between EIB and FEMISE  | Multi-sector         | 400 000          | 400 000          | 400 000             | 100%      | Studies                           |
| 42    | Regional         | Evaluating renewable energy manufacturing potential in the  | Energy               | 71 000           | 52 925           | 52 925              | 100%      | Study                             |
|       | negional         | Mediterranean Partner Countries   |                      | 19 000           | 18 075           | 18 075              | 100%      |                                   |
| 43    | Regional         | Feasibility study on diaspora and start-up programme PACEIM (Programme d'Aide à la Création d'Entreprises Innovantes en Méditerranée)               | Human Capital        | 37 000           | 36 400           | 36 400              | 100%      | Upstream Study                    |
| 44    | Regional         | Study on the employment impact of EIB infrastructure investments in Mediterranean Partner Countries (MPCs)  | Multi-sector         | 245 000          | 245 000          | 231 170             | 94%       | Study                             |
| 45    | Regional         | Enhancing the impact of private sector development on demo-<br>cratic transition in the Mediterranean Partner Countries                             | SME                  | 150 000          | 148 872          | 148 872             | 100%      | Study                             |
| 46    | Regional         | LOGISMED Euromed Logistics Platforms: Lot 2.A (Tunisia)   | Transport            | 1 000 000        | 237 500          | 237 500             | 100%      | Feasibility Study                 |
|       |                  | Lot 2 B (Morocco)   |                      |                  | 237 500          | 237 500             | 100%      |                                   |
| 47    | Regional         | Space for MED with the European Space Agency  | Multi-sector         | 500 000          | 500 000          | 439 000             | 88%       | TA                                |
| Engag | jed operations ( | (partially disbursed)   |                      | 22 165 000       | 20 752 772       | 10 033 414          | 48%       |                                   |
| 48    | Jordan           | Technical assistance in support of development of the<br>Euro-Mediterranean logistic area of Amman (Madounah)<br>in the Hashemite Kingdom of Jordan | Transport            | 250 000          | 230 000          | 138 000             | 60%       | TA                                |
| 49    | Regional         | Dissemination window for FTF studies  | Multi-sector         | 450 000          | 450 000          | 330 155             | 73%       | Seminars                          |
| 50    | Regional         | Multipartner networking and learning centre (contribution to Marseille Centre for Mediterranean Integration (MCMI))                                 | Multi-sector         | 500 000          | 500 000          | 468 429             | 70%       | TA                                |
| 51    | Palestine        | Middle East Venture Capital Fund  | RDI                  | 5 000 000        | 5 000 000        | 2 280 351           | 46%       | Risk Capital<br>(Investment Loan) |
| 52    | Regional         | FEMIP Internship Programme  | Human Capital        | 1 990 000        | 1 990 000        | 1 229 000           | 62%       | Capacity Building                 |
|       |                  | PPP action in the FEMIP Region: Action I (a)  |                      |                  | 400 000          | 400 000             | 100%      |                                   |
| 53    | Regional         | Action I (b)  | - Multi-sector       | 1700000          | 425 000          | 275 000             | 65%       | TA                                |
| 33    | negional         | Action II   | . Multi sector       | 1700 000         | 760 000          | 219 358             | 29%       | IA                                |
|       |                  | Action III  |                      |                  | 5 000            | 35 000              | 100%      |                                   |
| 54    | Tunisia          | Capacity building in the Tunisian microfinance sector (MicroMED)  | Finance              | 2 800 000        | 2 800 000        | 1 278 944           | 46%       | TA                                |
| 55    | Regional         | FEMIP Secondment Programme (phase I+II)   | Human Capital        | EUR 1 100 000    | EUR 1 100 000    | EUR 251 380         | 50%       | Capacity Building                 |
| 56    | Tunisia          | Reinforcing private equity regulation and institutional expertise in Tunisia  | Finance              | 175 000          | 100 000          |                     | 0%        | TA                                |

| No    | Country         | Title   | Sector                               | Approved<br>Budget<br>in EUR | Signed<br>Amount<br>in EUR | Amount<br>Disbursed<br>in EUR | %<br>Disbursed                   | Assistance<br>Type                                   |      |
|-------|-----------------|---|--------------------------------------|------------------------------|----------------------------|-------------------------------|----------------------------------|--|------|
|       |                 | Strengthening cooperation with EU bilateral agencies and<br>public banks for joint initiatives in the Mediterranean Partner<br>Countries: (1) Elaboration of joint studies and technical assis-<br>tance operations |                                      |                              | 40 000                     |                               | 0%                               | Study  |      |
| 57    | Regional        | (2) Supporting joint capacity building activities in the region   | Multi-sector                         | 300 000                      | 40 000                     |                               | 0%                               |  |      |
|       |                 | (3) Targeted secondments  |                                      | _                            | 180 000                    | 120 000                       | 67%                              |  |      |
|       |                 | (4) Designing and implementation of joint dissemination events  |                                      |                              | 40 000                     |                               | 0%                               |  |      |
| 58    | Tunisia         | Taysir - Subordinated Ioan to a greenfield MFI in Tunisia (under Impact Investment Envelope)  | Finance/ Private sector              | 1 000 000                    | 1 000 000                  | 1 000 000                     | 100%                             | Risk Capital<br>(Investment Loan/<br>Local Currency) |      |
| 59    | Regional        | Technical advisory to support seed accelerators in the FEMIP region   | Finance and MSMEs                    | 1 200 000                    | 1 188 000                  | 783 915                       | 65%                              | TA (PP - Project<br>Preparation)                     |      |
| 60    | Regional        | COOPMED - Participation in a debt fund supporting microfinance and social economy in the Mediterranean region   | Finance and MSMEs                    | 2 000 000                    | 2 000 000                  |                               | 0%                               | Risk Capital<br>(Investment Loan)                    |      |
|       |                 | Increasing the impact of the Southern Neighbourhood Advisor Programme for the Transport Sector ("SNAP-T"):  |                                      |                              |                            |                               | TA (PP - Project<br>Preparation) |  |      |
| (1    | Regional        | Étude de faisabilité d'une Liaison Permanente entre l'Autoroute<br>A4 et la ville de Bizerte  | <b>.</b>                             | 3,000,000                    | 320.000                    | 320.000                       | 100%                             |  |      |
| 61    |                 | Étude de la Liaison Permanente entre l'Autoroute A4 et la ville<br>de Bizerte : Supervision indépendante de l'ouvrage principal   | - Hansport                           | Transport                    | iransport                  | 2 000 000 -                   | 75 000                           | 75 000   | 100% |
|       |                 | Assistance Technique pour l'extension et l'amélioration fonctionnelle de l'Aéroport International de Tunis Carthage (AITC)  |                                      |                              | -                          | 265 700                       | 74 800                           | 28%  |      |
| 62    | Palestine       | Preparation of the power plant facilities for the Gaza Central Desalination Plant   | Renewable Energy<br>(Climate Action) | 600 000                      | 595 760                    | 417 032                       | 70%                              | TA (PP - Project<br>Preparation)                     |      |
| 63    | Lebanon         | Technical assistance in support of the South Lebanon Water and Wastewater Project (extension of TA2010047 LB F10)   | Water (Climate<br>Action)            | 150 000                      | 150 000                    | 42 894                        | 29%                              | TA (Project<br>Implementation)                       |      |
| 64    | Regional        | National Appropriate Mitigation Actions Potentials in the Medi-<br>terranean Partner Countries - NAMA Study   | Environment<br>(Climate Action)      | 200 000                      | 288 562                    | 144 281                       | 50%                              | TA   |      |
| 65    | Egypt           | Feasibility study for Alexandria West Wastewater Treatment Plant Extension  |                                      |                              | 299 750                    | 149 875                       | 50%                              | Feasibility Study                                    |      |
| 66    | Egypt           | Assistance with tendering a Project Implementation Consultant (PIC) for Alexandria West Wastewater Treatment Plant Extension and Upgrade  | Wastewater                           | 400 000                      | 50 000                     |                               |                                  | TA   |      |
| 67    | Regional        | Enhancing the impact of the PPP Project Preparation Facility (the "MED 5P Initiative")  | Multi-sector                         | 350 000                      |                            |                               | 0%                               | TA (Project<br>Implementation)                       |      |
| Opera | itions approved | (not yet signed)  |                                      | 2 980 000                    |                            |                               |                                  |  |      |
| 68    | Morocco         | High Performance Railway Feasibility Study for a new rail link between Melloussa and Tetouan, including environmental and social impact scoping   | (Sustainable)<br>Transport           | 550 000                      |                            |                               | 0%                               | TA (PP - Project<br>Preparation)                     |      |
| 69    | Tunisia         | Technical Assistance Programme in support of the DGPC (Direction Générale de Ponts et Chaussées) for EIB-financed projects<br>Modernisation Routière I — II and Voiries Prioritaires V                              | Transport                            | 2 100 000                    |                            |                               | 0%                               | Project<br>Implemen-tation                           |      |
| 70    | Lebanon         | Feasibility Study for Upgrade and Expansion of Saida Wastewater Collection and Treatment Systems  | Water/wastewater                     | 330 000                      |                            |                               |                                  | TA (PP - Project<br>Preparation)                     |      |

## Annex 2. Operations approved in 2016

Feasibility study for the Alexandria West Wastewater Treatment Plant Extension and Upgrade – (Egypt) EUR 0.4 million

Country: Egypt

Beneficiary: Alexandria Sanitary Drainage Company

(ASDCO)

Sector: Wastewater

#### **Context**

Egypt is an arid country covering an area of approximately 1 million km², with its population occupying only 5.5% of this area, and is the most populous country in the Middle East - North Africa (MENA) region. The availability of fresh water resources in the country is limited mainly to the Nile River, groundwater from both renewable and non-renewable aquifers, limited rainfall along the northern coast and flash floods in the Sinai Peninsula. Rainfall is very scarce and occurs only during the winter season.

Sanitation infrastructure and services are less developed compared to those for water supply. The low sanitation coverage in combination with the sub-optimal wastewater treatment results in severe water pollution problems, the spread of waterborne diseases and degradation of the environment. The quantity of raw wastewater directly discharged into the waterways has been increasing over the years due to the growth of the population and rapid implementation of water supply networks in many villages without the parallel construction of sewerage systems. However, access to improved services is still uneven and stark geographical and socio-economic disparities persist affecting the living conditions and health of millions of Egyptians, including a significant number of children exposed to unsanitary environmental conditions.

#### **Objectives**

The Alexandria West Wastewater Treatment Plant Extension and Upgrade project is targeted at extending the plant's capacity and upgrading the treatment level. The higher treatment level should improve the current sanitation and environmental services in the city

of Alexandria and bordering Lake Maryut in order to limit the spread of waterborne diseases and improve economic conditions in the area, elements of utmost importance for the pursued sustainable development of the country. The project is designed to supply an additional constant source of water that can be used in agriculture/forestry and thus reduce pressure on the already scarce water resources. In addition, the planned generated electricity from the sludge should reduce the ecological footprint of the WWTP.

The overall goal of the project supported by this technical assistance is to contribute towards efficient and sustainable water resource management in Egypt as well as to the country's climate action efforts. It will contribute to the environmentally sound disposal/utilisation of effluent and sludge and energetically optimised and environmentally sound sludge treatment.

On a regional scale, this project will support the depollution of Lake Maryut and the Mediterranean Sea and provide an additional source of water, thus improving the economic situation for fisheries, agriculture/forestry and tourism in the area. Also, this project will improve the health and environmental situation of the people living in the Governorate of Alexandria.

#### **Operation description**

The feasibility study will particularly look into climate aspects relevant to the extension and upgrading of the Alexandria West WWTP. Anaerobic digestion of sludge is not yet standard in Egypt and will therefore need proper project preparation and training in operation of the new investments.

The TA project will investigate the necessity as well as the technical, economic, financial, social and environmental feasibility of the following measures:

- Rehabilitation of existing plant facilities where required;
- Increase in the design capacity of the WWTP;
- Upgrading of the current primary wastewater treatment to secondary and possibly tertiary wastewater treatment;
- Upgrading of the current sludge dewatering treatment to sludge digestion with energy generation.

Technical Assistance Programme in support of the DGPC (Direction Générale de Ponts et Chaussées) for EIB-financed projects Modernisation Routière I – II and Voiries Prioritaires V – (Tunisia), EUR 2.1 million

Country: Tunisia

Beneficiary: Direction Générale de Ponts et Chaussées

(DGPC) within the Ministère de l'Équipement, de l'Habitat et de l'Aménagement

du Territoire (MEHAT)

Sector: Transport

#### Context

The Tunisian road network is composed of 19 455 km of roads, some 79% of which are paved. There are 3 938 km of national roads (RN), 26% of regional roads (RR) and 2 453 km of local roads (RL). A total of some 50 000 km of rural tracks and 14 000 km of municipal roads complete the network.

In Tunisia, investments in road infrastructure are programmed under five-yearly plans (*Plans Quinquennaux de Développement Économique et Social*). The majority of the road schemes included in the underlying projects for the present TA were programmed in the previous quinquennial plans 2011-2015 and 2016-2020. The projects linked to the TA operation comprise road schemes programmed under the chapters Voiries du Grand Tunis (VGT), *Voiries Structurantes* (VS) and, to a lesser extent, under the chapter *Développement du Réseau Régional Classé*.

#### **Operation description**

The approved TA concerns the support to the Project Implementation Unit (PIU) responsible for three EIB-financed multi-scheme road projects. For all of them, the promoter is the *Direction Générale de Ponts et Chaussées (DGPC) within the Ministère de l'Équipement, de l'Habitat et de l'Aménagement du Territoire* (MEHAT). The TA operation will provide support to the implementation of the latest EIB project *Modernisation Routière II* (MR II) and to the final implementation stages of the previously financed projects *Modernisation Routière I* (MR I) and *Voiries Prioritaires V* (VP V).

The project MR II includes new construction, rehabilitation and upgrading works on different sections of

the Tunisian national road network. Six project components have been preliminarily identified as potential recipients of EIB financing under this framework loan. Two are located in the Tunis conurbation (Voiries Grand Tunis) while four are close to the cities of Hammamet, Sfax and Zarzis (Voiries Structurantes).

#### **Expected results**

The overall objective of the technical assistance assignment is to provide targeted support to the PIU within the DGPC to allow for successful implementation and completion of three EIB-financed multi-scheme road projects at different stages of implementation. It will focus on the missing road links programmed under the master plan *Schéma Directeur de la Voirie du Grand Tunis* but also under the plan *Voiries Structurantes* for some of the major cities of the country.

The TA operation will also aim at enhancing national capacities in road infrastructure project management by means of a transfer of knowledge from the international consultants mobilised to the relevant permanent staff of the DGPC. It will subsequently contribute to the rehabilitation and expansion of road infrastructure for the economic development of Tunisia, by enhancing goods and passenger exchanges within and between the most important urban centres of the country.

The TA operation will contribute to the successful implementation of an estimated investment in the underlying projects of more than EUR 800m and will facilitate future EIB disbursements (approximately EUR 250m).

Feasibility Study for Upgrade and Expansion for Saida Wastewater Collection and Treatment Systems – (Lebanon), EUR 0.33 million

Country: Lebanon

Beneficiary: South Lebanon Water Establishment

(SLWE)

Sector: Wastewater

#### Context

Prior to the Syrian crisis, Lebanon had a slightly higher average rate of household water connections (79%)

than the average for the Middle East - North Africa (MENA) region (75%). The water sector's performance indicators showed an average of 86% for the household water connection rate for the South Lebanon Regional Water Authority (SLRWA) coverage, i.e. in South Lebanon and Nabatiyeh Governorates. However, the rate for urban areas like Saida city is higher. And although 60% of the Lebanese population was connected to wastewater collection networks, only 8% of wastewater was being treated in 2010 (MENA average 32%).

#### **Operation description**

The technical assistance will finance a feasibility study for the extension and rehabilitation of the stormwater drainage and wastewater collection system, an increase in the capacity of the existing Saida Wastewater Treatment Plant (WWTP) as well as an upgrade of the treatment level of the WWTP. The study will investigate the necessity as well as the technical, economic, financial, social and environmental feasibility of some measures, with the objective of preparing an investment project to extend the existing WWTP.

#### **Expected results**

The extension of the network will ensure that the increasing population of Saida, partly due to the influx of refugees, has access to proper sanitation. As such, it will improve the environmental and health situation of the people in the area, especially those living in the more rural areas that are least connected to a sewer network.

Reducing the discharge of untreated wastewater is essential to improving the environmental situation in the Mediterranean Sea. The increased connection rate combined with the upgrade in treatment level may provide an additional source of water for agriculture or forestry in a country with a long dry season, thus strengthening resilience to the expected impact of climate change.

The study will also provide advice on any social and governance issues which need to be addressed to ensure the sustainability of the project. It will also undertake a gender assessment and provide recommendations for gender mainstreaming at the project implementation stage. Besides, it will prepare an implementation strategy for the promoter and the ben-

eficiary and provide the basic documents for hiring a consultant to assist in the first steps after a financing agreement has been signed.

The operation's objective is to achieve a sustainable investment project that manages the stormwater discharge, collects the wastewater and provides wastewater treatment for the catchment area to the required quality of effluent, with the overall outcome of reducing the pollution load discharged into the Mediterranean Sea, in line with Horizon 2020 goals. It will also provide the optimum solution considering climate change adaptation and mitigation.

Following the conclusions of the feasibility study, which will bring the investment project to a stage where the scope and impact of the investments is clear, it is expected that the Government of Lebanon will put a loan in place to finance the estimated EUR 60m investment cost.

Building Capacity in Mediterranean Partner Countries: The FEMIP Internship Programme (Phase IV) – (Regional), EUR 0.48 million

Country: FEMIP countries (Algeria, Egypt, Palestine,

Israel, Jordan, Lebanon, Morocco, Syria

and Tunisia)

**Beneficiary: Mediterranean Partner Countries** 

Sector: Capacity building

#### Context

Since 2006, the FEMIP Trust Fund has provided EUR 1 510 000 to launch and sustain the FEMIP Internship Programme (four extensions). It has successfully conducted ten campaigns, enabling 95 trainees from Mediterranean Partner Countries (MPCs) to gain professional experience at the EIB.

The programme has grown in popularity each year among the MPCs and within the Bank. Hence, demand for interns has grown. Since its launch, the programme has attracted 1 683 applications, on average 71 applications per position. These figures illustrate the extremely high level of interest of young people in the programme.

#### **Project description**

As in the past, no geographic or gender quotas will be imposed and the selection of candidates will be solely based on qualifications matching the candidates' profile with the available internships. All candidates who wish to be considered for the programme must meet some criteria based on, inter alia, nationality, language proficiency and experience.

In addition to the EIB website, information about the programme will be disseminated through the local universities and institutions in order to attract the most qualified candidates.

#### **Expected results**

In creating the programme, the Bank and FTF Donors aimed to contribute to capacity building by providing a unique opportunity for graduates from all FEMIP countries (Algeria, Egypt, Palestine, Israel, Jordan, Lebanon, Morocco, Syria and Tunisia). The programme is small but visible as a means to foster the development of professional qualifications and international experience in the Mediterranean countries.

The Internship Programme will continue to provide selected candidates with EIB in-house experience and training in a global development environment, whilst giving the EIB an opportunity to benefit from their knowledge, skills and cultural diversity. As the previous campaign shows, the programme has been successful in helping interns to build their skills in various areas – from finance to legal and policy analysis – as well as developing their professional experience whilst being part of an international and multicultural working environment. Many trainees have subsequently moved on to pursue successful careers in their countries and the EU, in both the public and private sectors. Some continued their studies at Master's or PhD level.

Building Capacity in Mediterranean Partner Countries: EIB-FEMIP Secondment Programme (Phase II) – (Regional), EUR 0.6 million

Country: FEMIP countries (Algeria, Egypt, Pales-

tine, Israel, Jordan, Lebanon, Morocco,

Syria and Tunisia)

Beneficiary: Mediterranean Partner Countries

Sector: Capacity building

#### Context

The FEMIP Trust Fund provides new opportunities for the EIB to contribute to strengthening capacities in the Mediterranean Partner Countries. Following the successful roll-out of the FEMIP Internship Programme, in August 2013 the EIB initiated the set-up of an EIB-FEMIP Secondment Programme focusing on strengthening the institutional capacity of the MPCs. While being fully in line with the new European Neighbourhood Policy and its approach to a partnership for democracy and joint prosperity with our neighbours, such an initiative was considered to be very timely and much needed.

Since the launch of the programme in 2013, the EIB has welcomed three secondees – two, from Egypt and Palestine, working in the Operations Directorate as policy officers, and the third, from Tunisia, working as a co-financing officer.

#### **Project description**

The EIB-FEMIP Secondment Programme is open to (i) officials from different ministries (Finance, Economy, Transport, Environment, etc.), central banks and other public sector organisations; and (ii) candidates from the private sector across the MPCs.

Secondment candidates must be supported by their employer and meet the relevant nationality, language proficiency and experience criteria.

#### **Expected results**

The overall objective of the EIB-FEMIP Secondment Programme is to contribute to sustainable socio-economic development and inclusive growth in the Mediterranean Partner Countries through capacity building in order to foster an enabling investment environment in support of the EU's priority areas for its Southern Neighbours. The aim of the programme is to enable more secondees from the region to complement their professional background with hands-on experience in development banking within the multicultural environment of an EU institution.

Also, the programme will aim at matching the priorities for capacity development in partner countries, as the secondees will be hosted by the EIB on the basis of partner countries' needs as well as in accordance with the Bank's operational requirements and capacity to use and supervise them.

## Annex 3. Operations completed in 2016

## 1. Enhancing the Impact of Private Sector Development on Democratic Transition in the Mediterranean Partner Countries

Country: Regional

Beneficiary: Southern Neighbourhood countries

Sector: Finance and SMEs
Consultant: Individual consultant

| Approved Amount:       | EUR 150 000             |
|------------------------|-------------------------|
| Signed Amount:         | EUR 148 872             |
| Tender Procedure:      | Competitive negotiated  |
| Duration:              | 18 months               |
| Implementation Period: | 21.07.2014 – 20.01.2016 |

#### Context

The political developments that have shaken the Mediterranean region since January 2011 have demonstrated that the future of democratic stabilisation depends on the capacity of economies to create more jobs and inclusive growth for populations.

Whether in scale or scope, the private sector has gained in importance in the economies of the Mediterranean Partner Countries over the past few decades. The contribution of private business and investment to job creation and employment, sectoral diversification, public service provision, as well as capital formation has grown significantly, with important differences persisting across the region. Despite the global economic downturn, the willingness of local authorities to delegate more responsibilities to private investors and entrepreneurs has continued.

#### Description of the operation

This international EIB-IDEA joint regional study on "Enhancing the Impact of Private Sector Development (PSD) on Democratic Transition in the Mediterranean Partner Countries" is a technical assistance operation that aims at identifying the existing links, in the FEMIP countries, between (i) development, growth and dynamism of the private sector and (ii) democratic transition. The study highlights the ways for IFIs, and especially the EIB, to focus their interventions on fields enabling the private sector to be used as leverage for democratic progress. The outcome of this study consists of a review of key theories and models establishing links between these theories and social reality in the Mediterranean Partner Countries.

The study takes stock of the impact that private sector development has exerted so far on social and economic change in contexts of authoritarian breakdown followed by a transition to democracy. This analysis includes country comparisons at regional level as well as the main reasons that triggered the differences amongst MPCs, as follows:

Part 1: Analysing private sector impact on democracy building.

Part 2: Recommendations for leveraging private sector development for democratic transition.

Part 3: Laying the ground for dialogue.

#### **Objectives and results**

The overall objective of this study was to provide and improve the understanding of the relationship between private sector development and democracy building in the Mediterranean region in the aftermath of the Arab Spring. It aimed at:

- a. assessing the impact that private sector development has exerted so far on social and economic change
- b. providing recommendations for further leveraging private sector development, through its role in democracy building efforts.
- c. laying the foundations for future development of a set of indicators that will contribute to implementing the new external policy objectives of the EU in the Mediterranean.

The study helped to identify, for the whole region as well as for each country, the impact of the private sector on democracy and the operations and projects that are most likely to support both private sector and democratic development.

#### **Conclusions**

Modernisation and political agency theories provide different insights into how PSD will contribute to democratisation. The former emphasises the importance of a development process that disperses power away from the regime-state to other economic actors, while the latter focuses on assisting private sector actors to become effective political agents through improved capacity for advocacy, representation and collective action.

The study finds that bolstering SMEs can have a disproportionately pro-democratic impact but that helping businesses does not necessarily translate into strengthening a political voice in favour of democracy. To achieve a lasting impact on systems of political accountability and authority, building the capacity of independent firms must be accompanied by efforts to reduce the influence of vested, oligarchic business within the political arena. These ideas form the basis for ten high-level design considerations when formulating PSD interventions in the MPCs, five focusing on accelerating structural change, and five focusing on encouraging political agency in the private sector.

The ten high-level guidelines have operational implications for IFIs seeking to enhance the democratic impact of their PSD interventions. Analysis of existing PSD activities in the MPCs finds

that IFIs and other international organisations can do more to accelerate structural change by further developing impact financing operations and strengthening their capacity for political economy analysis. PSD interventions could further help the private sector to engage in pro-democratic advocacy by: identifying and addressing the specific needs of end beneficiaries; strengthening representative organisations in the private sector; empowering pro-democratic actors within the state; creating linkages with civil society actors; and supporting public-private dialogue.

To measure the political impact of their PSD activities, IFIs must develop evaluation frameworks by extending core sets of existing indicators in a similar way to the EIB's social impact indicators under the REM+. Impacts should be measured separately at the level of financial intermediary institutions and final beneficiaries and by looking at the potential influences of activities beyond the direct and indirect participants. The frameworks should be iterative and flexible so that indicators can be adapted if the definition of political success changes. They should also allow for beneficiary participation in order to ensure that indicators of political change are meaningful in the local context. Finally, IFIs should combine several indicators of democratic quality in order to reflect the complexity and multi-faceted nature of democratisation. This will provide a more nuanced understanding of the political impact.

## 2. Étude de faisabilité et supervision d'une Liaison Permanente entre l'Autoroute A4 et la ville de Bizerte

#### TA1: Étude de faisabilité d'une Liaison Permanente entre l'Autoroute A4 et la ville de Bizerte

Country: Tunisia

Beneficiary: Ministère de l'Equipement, de

l'Aménagement du Territoire

Sector: Transport

Consultant: Individual consultant

| Approved Amount:       | EUR 320 000                        |
|------------------------|------------------------------------|
| Signed Amount:         | EUR 320 000                        |
| Tender Procedure:      | Restricted International Tendering |
| Duration:              | 15 months                          |
| Implementation Period: | 06.08.2015 – 23.11.2016            |

## TA2: Étude de la Liaison Permanente entre l'Autoroute A4 et la ville de Bizerte : Supervision indépendante de l'ouvrage principal

Country: Tunisia

Beneficiary: Ministère de l'Equipement, de

l'Aménagement du Territoire

Sector: **Transport** 

Consultant: Individual consultant

| Approved Amount:       | EUR 80 000              |
|------------------------|-------------------------|
| Signed Amount:         | EUR 75 000              |
| Tender Procedure:      | Competitive negotiated  |
| Duration:              | 10 months               |
| Implementation Period: | 16.10.2015 – 01.08.2016 |

#### Context

Given the vital role of road infrastructure in the country's economic development, Tunisia continues to make significant investments in the maintenance and promotion of the road network, which facilitates the movement of people and provides over 80% of goods transport.

The various road improvements registered in the various five-year investment plans reflect the will of the Tunisian government to work for the modernisation of road infrastructure in order to contribute to the economic and social development of the country.

In this context, in July 2010, the EIB undertook a strategic review of the motorway programme and the implementation of a bypass of major towns in Tunisia with a view to defining the overall priorities for the motorway sector in the country.

#### Description of the operation

The project concerned the construction of a 5-8 km road link between the city of Bizerte and the motorway considering two options, whether through a bridge or a tunnel. This link will help relieve congestion in the centre of Bizerte and improve mobility between the two sides of the canal, thereby supporting economic development in the wider Bizerte area.

Following the review and consultation with the European Commission, the FEMIP Support Fund financed inter alia the technical assistance operation "Feasibility study for a Permanent Liaison between the A4 motorway and city of Bizerte in Tunisia" for an amount of EUR 2 049 000.

Subsequently, the FEMIP Trust Fund has funded two technical assistance operations supporting this project: the first was related to the extension of the feasibility study (TA1) for the project and the second was related to the financing of the supervision/audit of studies (TA2). These TA operations fall within the scope of a broader regional initiative, namely the Southern Neighbourhood Advisory Programme for the Transport Sector, known as SNAP-T – EU.

The initial feasibility study was divided into four phases. During the implementation of Phase 2 (feasibility and preliminary design) it became evident that a number of complementary measures were necessary to complete the TA operation and to proceed with the project. These needs were translated into two TA extensions financed by the FEMIP TF.

TA 1: Extension of the feasibility study to include a new link (about 2 km) beyond the RN11 on the north side to improve the distribution of traffic entering the city

The extension of the corridor 4 link beyond the RN11 and continuing for about 2 km to the north was the preferred option. It was proposed to extend the link beyond the national road 11 (RN11). This solution will enable better distribution of traffic in the existing network and better integration of the road link into the urban area. The link will include two interchanges, one at the level of the RN11 and the other at the northern end.

This extension has required two actions: (i) additional detailed traffic surveys and studies on the adjacent urban road network as well as topographic and geotechnical studies; and (ii) social surveys on the entire new road link over a distance of about 7 km.

TA 2: Independent supervision/audit of studies of the main structure of the permanent link between the A4 motorway and the city of Bizerte, Tunisia.

This technical assistance operation (TA) consisted of the enlarged or audited supervision of the same viaduct project. This audit is equivalent to the realisation of an inspection of the project by an expert, independent of the one undertaking the preparation of the project. The audit was carried out in four phases over a total period of six months.

#### **Objectives and results**

The overall objective of the project is to support the policies of the Tunisian Government in the development of the road sector, specifically in the creation of a new road link between the end of the A4 motorway and the city of Bizerte, including the building of a major structure across the port canal area of the city.

The specific objectives of the TA operation were to support the promoter in the development of a high speed road link between the A4 motorway and the centre of Bizerte over a distance of about 5 to 8 km including an analysis of several alternatives for crossing the port canal area, including both bridge and tunnel variants.

#### **Conclusions**

The route of the new permanent connection meets the objectives sought by the project:

- Responds to the growing demand for traffic in the urban area of Bizerte, enabling rapid absorption of the volume of vehicles increasing the number of vehicles crossing the canal. It absorbs 54% of traffic, 66% in 2030, and 75% in 2040.
- Makes it possible to decongest the accesses to the downtown area and to equalise the loads of the network.
- Meets both urban and regional traffic needs and especially on trade route with Greater Tunis.
- Provides a structuring connection for urban and socio-economic development.
- Reduces transportation costs for users, especially trucks, and increases time savings for users.
- Decreases the number of accidents by improving the road network and road service levels.

The realisation of the extension of the project over 2 km with the development of the RN11 interchange contributes to better meeting the objectives sought for the project in the medium and long terms.

## **Annex 4. MENA Transition Fund: pipeline of contracts**

| Country  | TA Operation description  | Progress  | Contract<br>Status | Amount in EUR |
|----------|---|-----------|--------------------|---------------|
| Jordan   | Updating of Master Plan and Cost Estimate: Jordan-Iraq Border<br>Crossing (Al-Karamah)  | Initiated |                    | 70 000        |
| Regional | MENA Region: Transport institutional and capacity strengthening   | Initiated |                    | 500 000       |
| Morocco  | Étude de faisabilité de la plateforme logistique d'Oulad Saleh<br>Casablanca  | Initiated |                    | 131 000       |
| Egypt    | El Salloum Border Crossing: Master Plan and Final Design  | Approved  |                    | 500 000       |
| Regional | Assistance technique aux ministères chargés de la logistique de l'Egypte, du Maroc et de la Tunisie pour la mise en place de l'initiative régionale Logismed Soft - Part I                            | Approved  | Signed             | 1 931 843     |
| Tunisia  | Étude de corridors stratégiques "Est-Ouest" reliant les gouver-<br>norats de Kasserine, Sidi Bouzid et Gafsa aux gouvernorats de App<br>Sfax et Gabès   |           | Signed             | 945 000       |
| Jordan   | Jordan's Small and Medium Enterprise (SME) Growth Programme   | Approved  | Signed             | 2 623 400     |
| Tunisia  | Assistance Technique pour la préparation de la mise à niveau et le développement des installations de deux postes transfrontaliers Apparaire les frontières Tuniso-Algériennes; Bouchebka et Malloula |           | Signed             | 299 000       |
| Tunisia  | AT pour la facilitation des flux commerciaux à travers le<br>développement des ports et de la logistique  | Approved  | Signed             | 700 000       |
| Tunisia  | Étude de faisabilité relative au rétablissement de la liaison<br>ferroviaire Kalaa Sghira – Khazzazia – Kairouan  | Approved  | Signed             | 256 679       |
| Morocco  | Étude de faisabilité des options de développement de l'offre portuaire dans la région d'Agadir  |           | Signed             | 527 700       |
| Morocco  | Étude des schémas régionaux logistiques pour la région de<br>l'Oriental et de Khénifra-Béni Mellal  | Approved  | Signed             | 335 000       |
| Egypt    | Technical assistance in support of the development of the East<br>Port Said Logistic Centre in Egypt  | Approved  | Signed             | 318 231       |
| Egypt    | Technical assistance in support of transport-demand assessment for the Suez Canal interconnection with Greater Cairo in Egypt.  | Approved  | Signed             | 313 500       |
| Regional | MENA region: Road Safety Action Programme   | Completed | Ended              | 574 270       |
| Jordan   | Technical assistance for the rehabilitation and upgrading of Road R15 and Road R65 in Jordan  | Completed | Ended              | 1 132 400     |
| Morocco  | Étude d'une rocade centrale: RN8 Fes - Marrakech - Étude de faisabilité et Avant-projet sommaire  | Completed | Ended              | 548 300       |
| Morocco  | Services financiers mobiles et services de paiement au Maroc:<br>étude internationale de la réglementation et appui à la Banque<br>centrale   | Completed | Ended              | 248 500       |
| Morocco  | Assistance Technique pour la Supervision des Études sur les<br>Schémas Régionaux de Zones Logistiques - Royaume du Maroc  | Completed | Ended              | 49 500        |
| Jordan   | Promoting financial inclusion via mobile financial services   | Completed | Ended              | 329 598       |
| Tunisia  | Optimisation et suivi de l'impact des projets d'infrastructure sur l'emploi en Tunisie  | Initiated |                    | 390 000       |
|          |   | TOTAL Apr | proved Project     | 12 723 921    |

## **Annex 5. Abridged Financial Statements**

### **BALANCE SHEET**

#### As at 31 December 2016

(in EUR '000)

|   | Notes | 31.12.2016 | 31.12.2015 |
|---|-------|------------|------------|
|   |       |            |            |
| ASSETS  |       |            |            |
| Cash and cash equivalents                     | 4     | 44 203     | 50 188     |
| Venture capital investments                   | 5     | 3 373      | 2 581      |
| Other assets                                  | 6     | 1 235      | 407        |
| Total assets                                  |       | 48 811     | 53 176     |
| LIABILITIES AND CONTRIBUTORS' RESOURCES       |       |            |            |
| LIABILITIES                                   |       |            |            |
| Other liabilities                             | 9     | 8          | 8          |
| Amounts owed to third parties                 | 7     | 236        | 752        |
| Third party contributions                     | 8     | 12 282     | 15 476     |
| Total liabilities                             |       | 12 526     | 16 236     |
| CONTRIBUTORS' RESOURCES                       |       |            |            |
| Contributions                                 | 10    | 54 290     | 53 890     |
| Retained earnings                             |       | -18 005    | -16 950    |
| Total contributors' resources                 |       | 36 285     | 36 940     |
| Total liabilities and contributors' resources |       | 48 811     | 53 176     |

### **INCOME STATEMENT**

### For the year ended 31 December 2016

(in EUR '000)

|  | Notes | From 01.01.2016<br>to 31.12.2016 | From 01.01.2015<br>to 31.12.2015 |
|--|-------|----------------------------------|----------------------------------|
|  |       |                                  |                                  |
| Interest and similar income                    |       | 6                                | -                                |
| Unrealised gain on venture capital investments | 5     | 314                              | 571                              |
| Net foreign exchange gain                      |       | 104                              | 450                              |
| Other income                                   | 13    | 75                               | 394                              |
| Total operating income                         |       | 499                              | 1 415                            |
|  |       |                                  |                                  |
| Projects financed                              | 11    | -1 461                           | -1 553                           |
| General administrative expenses                | 12    | -85                              | -81                              |
| Other expenses                                 | 14    | -8                               | -8                               |
| Total operating expenses                       |       | -1 554                           | -1 642                           |
| Net loss for the financial year                |       | -1 055                           | -227                             |





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# 2016

Southern Neighbourhood & **FEMIP Trust Fund** 

**Annual Report** 

