Venture Debt Summit 2018
#EIBVentureDebt

The EIB's Venture Debt Products
Presentation

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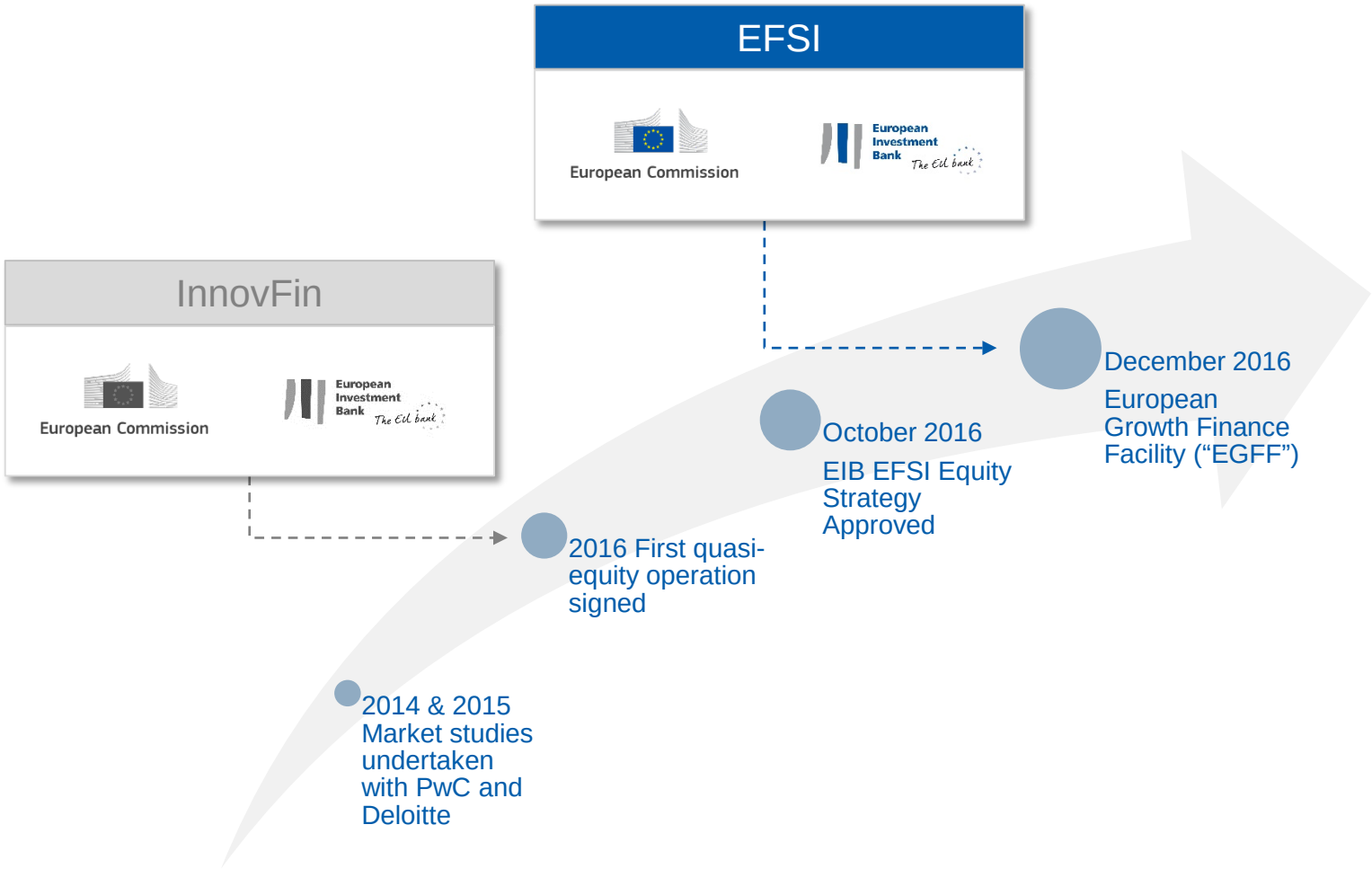
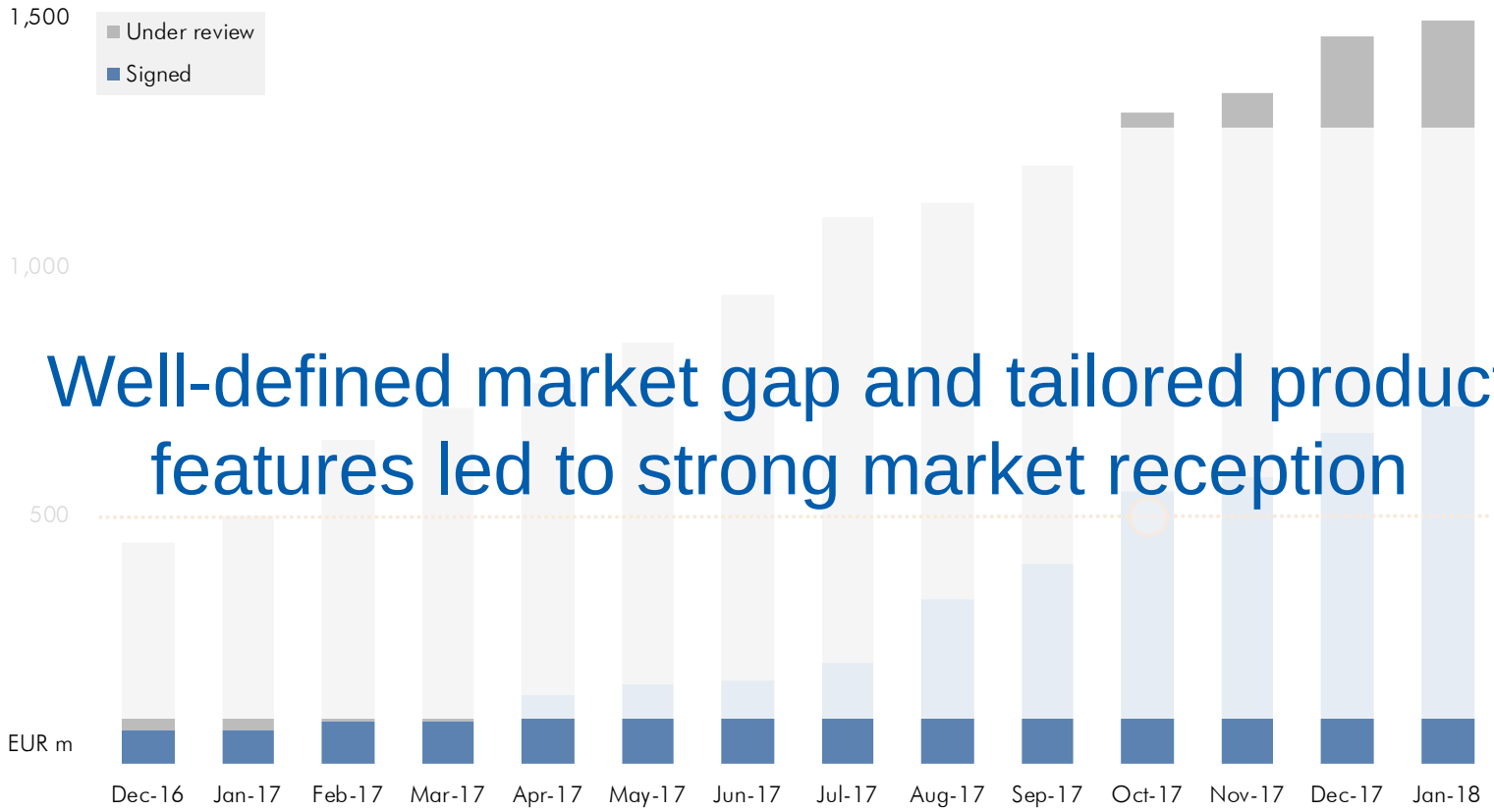
EIB Venture Debt

Quasi-equity capital for long-term growth

EIB venture debt (quasi-equity) – development of an unique product



Strong pipeline & portfolio build-up



Well-defined market gap and tailored product features led to strong market reception

Pipeline of operations in due diligence is above € 800m with additional leads of over € 800m

EGFF Portfolio (with example operations in 2017)

Diversified portfolio across sectors, geographies and stages of maturity

Active geographic diversification

Operations signed and under review cover
21 of 28 EU countries

Strong impact only one year after launch

Signed

31 operations

Financing under EGFF

EUR 0.7bn

Mobilising investments into innovation of approximately

EUR 6.2bn

R&D is the main component of the financed projects

More than 6,500 jobs created and supported, of which most are highly qualified R&D positions

Change of products and clients but also of culture and people

- New dedicated team in the front office part of the Bank
- Dedicated staff in the Risk Management, Legal, Engineering, Monitoring Departments
- Specific risk guidelines
- Specific / streamlined approval procedures