



EIB AFRICA DAY 2015

Luxembourg, Thursday, 9 July 2015



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Conference venue: Hotel Novotel, 6 Rue du Fort Niedergrünwaldon, Luxembourg-Kirchberg

8.30 – 9.00	Welcome Coffee and Registration
9.00 – 10.00	Opening Session Moderator: Julie Scheier , journalist, CCTV <ul style="list-style-type: none">• Werner Hoyer, President, European Investment Bank (EIB)• Phil Hogan, European Commissioner for Agriculture and Rural Development, European Commission• Romain Schneider, Minister for Development Cooperation and Humanitarian Aid, Luxembourg
10.00 – 11.15	Plenary Session I: The Internationalisation of African Businesses Keynote address: Viwanou Gnassounou , Assistant Secretary-General, African, Caribbean and Pacific Group of States Panel discussion: <ul style="list-style-type: none">• Helen Hai, Chief Executive Officer, Made in Africa, Ethiopia• Ekue Samuel Mivedor, Head of Division, Private Sector Department, African Development Bank• Serguei Ouattara, Executive Manager, EU-Africa Chamber of Commerce• Bassary Touré, Vice-President, West African Development Bank
11.15 – 11.30	Coffee Break
11.30 – 13.00	Plenary Session II: Sustainable Energy in Africa - Prospects and Limits Keynote address: Christina Duarte , Minister of Finance, Cape Verde Panel discussion: <ul style="list-style-type: none">• Miguel Barreto, Chief Executive Officer, Gesto, Energy Consulting, Portugal• Henk Hutting, Chief Executive Officer, NuCapital, The Netherlands• Caroline Nijland, Vice-President, Alliance for Rural Electrification (ARE)• Bernd Rieck, Head of Export and Project Finance, Voith Financial Services, Germany
13.00 – 14.15	Lunch

Trade and investment relations between Europe and sub-Saharan Africa are predominantly structured along traditional lines. However, there are some interesting success stories, of African success in European markets. Mostly missing from this picture, however, is incorporation of African countries and companies into the global value chains operated by European companies. Is this is largely a function of comparative advantages? Or is it a function of competitive advantages, particularly those conferred - or sometimes inhibited - by government policies? On top of national and sectoral strategies, does successful integration and upgrading in value chains call for product-specific, sometimes firm-specific, strategies? What does it take for African firms to unlock opportunities and achieve success? How can international finance institutions help African firms go global? How can they help European firms invest in a way that increases the amount of value captured by African countries?

Where does Africa stand on the renewable energy debate? Can renewable energy projects be tied alongside thermal power projects to maximize capacity & reduce CO₂? What is the best energy mix between renewables and thermal, small and large? What is the potential and at what price? What are the lessons to be learned from the EU experience?

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The afternoon break-out sessions will run in parallel and will be in English only

14.15 – 15.45

Room Felix & Louis

Breakout-Session 1 - Banking in sub-Saharan Africa: from financing to investment

Moderator: Debora Revoltella, Director, Economics Department, EIB

Panel discussion:

- **Angus Downie**, Head of Economic Research, Ecobank, United-Kingdom
- **Montfort Mlachila**, Advisor, Africa Department, International Monetary Fund (IMF)
- **Jared Osoro**, Centre for Research on Financial Markets and Policy, Bankers Association, Kenya
- **Stuart Theobald**, Chairman, Intellidex, United-Kingdom

Room Adophe & Henri

Breakout-session 2 - Agri-Business

Moderator: Judith Helfmann-Hundack, Director, German-African Business Association

Keynote address: Li Yong, Director General, United Nations Industrial Development Organisation (UNIDO)

Panel discussion:

- **Carl Heinrich Bruhn**, Founder and Chief Executive Officer, Amatheon Agri Holding, Germany
- **Sabine Kontos**, Chief Executive Officer, Penta Flowers, Kenya
- **Kees Verbeek**, Senior Relationship Banker Africa, Rabobank, The Netherlands
- **Mamadou Cissokho**, Honorary President, Network of Farmers and Agricultural Producers Organizations (ROPPA), Burkina Faso

Plenary room

Breakout-session 3 - Infrastructure

Moderator: Julie Scheier, journalist, CCTV

Panel discussion:

- **Olivier De Block**, Head of Business Development, Power & Gas Division, Siemens, Germany
- **Américo Abreu Ferreira**, Director, Aguas de Portugal, Portugal
- **Kevin K. Kariuki**, Head of Infrastructure, Industrial Promotion Services, Kenya
- **Julia Prescot**, Chief Strategy Officer, Meridiam Infrastructure Finance, France

15:45 – 16:00

Closing Remarks

Pim van Ballekom, Vice-President, EIB

16:00 – 17:00

Cocktail Reception

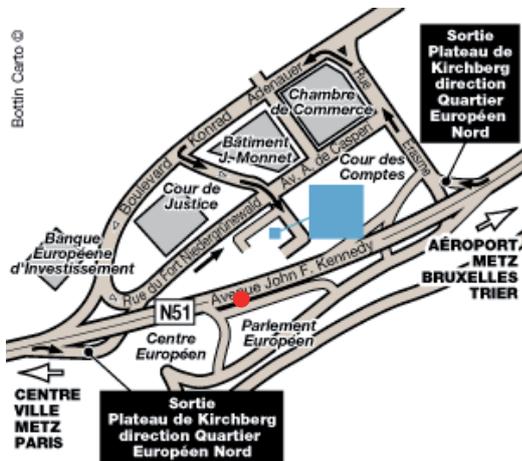
Sub-Saharan African financial and banking systems are generally developing very fast. Yet, in many cases, the banking systems in the region are still characterized by their relatively small size and low intermediation, and competition is still limited despite little barriers to entry and exit. Access to finance in sub-Saharan Africa, while improving, often presents one of the key obstacles to the activity and growth of enterprises, especially small and medium enterprises (SMEs). The emergence of mobile and agency banking as well as of Pan-African banking groups, have great potential to transform the existing business models, improve competition and efficiency, as well as provide access to finance and financial inclusion. How is the changing global financial landscape impacting the development of banking sectors in sub-Saharan Africa? What are the recent developments and trends in the sub-Saharan banking sector, as well as the challenges and opportunities that lie ahead? What future actions are needed to continue to improve financial deepening and to increase the financial sector's contribution to the development of the productive sector in sub-Saharan Africa?

Africa is perceived to have a large potential in agriculture. It should have the resources to feed its growing population and able to export to Europe and other continents. Yet we find persistent inefficiencies in agricultural value chains leading to low revenues, low productivity and high post-harvest losses and ultimately low competitiveness with imported commodities like rice and sugar. There are only few examples of local processing, in particular when it comes to cash-crops like cocoa, coffee, cotton or sugar. What are the main opportunities out there? What can work? What is the relevance of technology innovation and quality standards? To what extent can agri-business contribute to enhance African industrialization?

Africa's infrastructure needs are reckoned to be huge. Energy, Transport, Water & Sanitation, Telecommunication need to be improved substantially to allow for sustainable economic growth. Yet strong private sector involvement is necessary to make any substantial development happen. European companies bring along the technology, quality and high environmental and social standards. The challenges are there, but we see also a growing number of encouraging success stories

Maps

Novotel Luxembourg Kirchberg



Novotel Luxembourg Kirchberg
6 Rue du Fort Niedergrünwald
on the Kirchberg Plateau in
Luxembourg.

You can take the bus:
From the airport: line 16
From the station: line 1,
16, Eurobus

Bus Stop : Philharmonie Mudam

** Indicate by the red point*



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